



डेडीकेटेड फ्रेट कोरीडोर

No. HQ/HR0RECT(CON)/4/2023-HR-RECTC(CN-24079)

डीके टेड फ्रेट कोरीडोर कारपोरेशन ऑफ इंडिया लि.
Dedicated Freight Corridor Corporation of India Limited

(भारत सरकार का उपसम) (A Govt. of India Enterprises)

5th Floor, Supreme Court Metro Station Building Complex, New Delhi -110001

Dated: 18.08.2023

Advt. No. 24/2023

Dedicated Freight Corridor of India (DFCCIL) is a schedule 'A' Public Sector Undertaking under the administrative control of Government of India (Ministry of Railway). DFCCIL has been created to create and operate the most ambitious and biggest ever project in infrastructure sector, set-up to give economy a boost and build high capacity and high-speed rail freight corridors along the golden quadrilateral and its diagonals. The first Phase comprises of construction of two Dedicated Freight Corridors spanning the Mumbai-Delhi (Western DFC) and Delhi-Kolkata (Eastern Corridor) DFC.

2. DFCCIL requires higher services of a Technical Expert on Telecom side on re-engagement as **Advisor(Telecom Monetization Strategy)** in order to adopt and ensure the most effective approach in achieving DFCCIL's monetization objectives. The eligibility criteria for the Qualification and Experience Criterion who can apply to the above post are as under:

Post	Level/post of retired Govt./PSU officer who can apply	Educational Qualification	Experience
Advisor (Telecom Monetization Strategy)	Retired Central /State Government officers of the rank of HAG and above. OR Retired CPSE officers of the rank of Executive Directors(E-9), Directors and Managing Directors/ CMD	A bachelor's degree in a relevant field (Engineering, Telecommunication, Business Administration, or a related discipline). A master's degree would be an added advantage/ Preferable.	Professional Experience and desirability: <ul style="list-style-type: none">• Minimum of 25 years of progressive experience in the telecommunications industry/ Government with deep knowledge on optic fiber network deployment, execution, and business development.• Proven track record of successful strategy development and implementation in the context of telecom infrastructure projects.• Prior experience within the Indian Railways network or similar large-scale infrastructure projects would be highly preferred.

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		<ul style="list-style-type: none">• Should have experience in Railway Signaling, Telecom network and Optical fiber deployment. <p>Expertise and Knowledge:</p> <ul style="list-style-type: none">• Should have knowledge of Telecom licensing regime.• Comprehensive understanding of optic fiber network technologies, trends, and industry best practices.• In-depth knowledge of relevant regulations, policies, and guidelines governing telecom operations and monetization within India.• Strong familiarity with the specific challenges and opportunities related to telecom infrastructure within the rail transportation sector. <p>Strategic Thinking:</p> <ul style="list-style-type: none">• Demonstrated ability to formulate innovative and effective strategies for optimizing telecom assets and maximizing monetization potential.• Proven experience in aligning telecom strategies with broader organizational goals and objectives. <p>Business Development and Stakeholder Engagement:</p> <ul style="list-style-type: none">• Track record of successfully identifying and capitalizing on business opportunities related to telecom infrastructure.• Strong network of industry contacts and stakeholders within the telecom and relevant sectors. <p>Communication and Collaboration:</p> <ul style="list-style-type: none">• Excellent communication skills, both written and verbal, with the ability to convey
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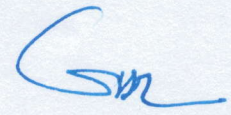
			<p>complex technical concepts to diverse audiences.</p> <ul style="list-style-type: none"> • Proven ability to collaborate effectively with multidisciplinary teams, including technical, operational, legal, and financial experts. <p>Leadership and Project Management: Demonstrated leadership skills and experience in leading cross-functional teams or projects. Strong project management capabilities, including the ability to oversee multiple initiatives simultaneously and deliver results within established timelines.</p> <p>Innovative Problem Solving: Creative thinker with a track record of identifying and solving complex challenges within the telecom industry.</p> <p>Ethical and Professional Conduct: Adherence to high ethical standards and professional conduct in all business dealings.</p>
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3. Terms of Reference (TOR):

(i) DFCCIL has been exploring ways to capitalize on valuable asset (Dark fiber, large optic fiber network etc.). To study and provide guidance in developing and utilizing significant potential of these assets for monetization.

(ii) To develop Monetization strategies for dark fiber which includes:
Lease: lease dark fiber to other companies or internet service providers (ISPs), telecom operators and data service providers. These companies can then utilize the infrastructure to provide internet connectivity and other data services to end-users.

Public-Private Partnerships (PPP): Partnerships with private companies that are interested in using the dark fiber infrastructure for their operations. These partnerships can take various forms, and revenue-sharing models can be employed to ensure both parties' benefit.



(iii) To study and provide guidance/advise so as to ensure that DFCCIL adopt the most effective approach in achieving DFCCIL's monetization objectives in Telecommunication.

3.1. The above re-engagement as Advisor will be required to provide expert services with respect to the items mentioned in the above TOR and share his experience and expertise on the subject through monthly reports under the above TOR heads.

4. The important terms and conditions of re-engagement and how to apply are mentioned as under:

(i) Eligibility: As mentioned in the table at para-2 above.

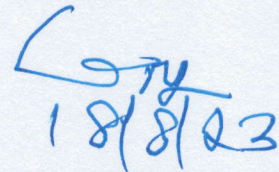
(ii) Age: Maximum 64 years as on the cut of date the last date of submission of application. The re-engaged employee (Advisor) will be allowed to work to the maximum age of 65 years only.

(iii) Duration: The tenure of re-engagement will be initially for a period of one year or till the completion of the project whichever is earlier. The same can be extended as per the requirements/performance of the retired officer and at the sole discretion of company i.e., DFCCIL. The re-engagement can be terminated pre-maturely on one month's notice by either side.

(iv) Remuneration for Advisor: In terms of HR Circular no. 28/2022 dated-22.7.2022(Copy closed) the revised remuneration for the post of Adviser is Rs. 6700/- per diem and monthly remuneration shall be restricted to 15 days per month. In case their services are utilized for half a day, the remuneration shall be 60% per diem rate. Transport charges @ Rs. 1000/- per day and based on claim of the officer.

3. **Submission of Application:** The application (format enclosed) is to be submitted addressed to GM/HR/DFCCIL/CO by 28.08.2023(Friday) by 17.00 hrs. in the prescribed format enclosed herewith along with requisite documents i.e. PPO/Service Certificate, copy of Aadhar card, PAN card, Cancelled Cheque/copy of Bank Passbook & two passport size photograph etc.

4. **Selection/Interview/VC:** The selection will be done through Interview/Interaction through VC, date and time of which will be intimated in due course.


18/8/23

(Goutam Mondal)
Jt. General Manager/HR

Goutam Mondal
Joint General Manager / (HR)
Dedicated Freight Corridor Corporation of India Ltd.
A Govt. of India (Ministry of Railways) Enterprise