Sub: Consultancy Services for study on Special Railway Establishment for Strategic Technology & Holistic Advancement (SRESTHA) in Indian Railways

Dated: 20/03/2017

REOI for above consultancy service was published two times in Newspaper on 01.07.2016 & 03.08.2016 and on UNDB Website on 28.06.2016 & 08.08.2016. Last date of receipt of EOI was 20.07.2016 & 17.08.2016 respectively. Total 10 EOIs were received. Four firms were short listed and invited for submission of RFP. Following were short listed:

- 1. Institute of Railway Technology, Monash University, Australia.
- 2. CPCS Transcom International Limited (CTIL), Barbados in joint venture with CPCS Transcom Limited (CTL), Canada.
- 3. KPMG Advisory Services Private Limited, India.
- 4. Deloitte Touche Tohmatsu India LLP, India (lead member) in consortium with Centre for Railway Engineering (CRE) of Central Queensland University, Australia.

Proposals were received on 17.11.2016 and following consultants submitted their proposals

- 1. Institute of Railway Technology, Monash University, Australia.
- 2. CPCS Transcom International Limited (CTIL), Barbados in joint venture with CPCS Transcom Limited (CTL), Canada.
- 3. KPMG Advisory Services Private Limited, India.
- 4. Deloitte Touche Tohmatsu India LLP, India (lead member) in consortium with Centre for Railway Engineering (CRE) of Central Queensland University, Australia.

Technical Points assigned to each Consultant are as follows:

1. Institute of Railway Technology, Monash University, Australia.

Criteria	Maximum	Marks
	Marks	Obtained
Specific Experience of the consultant (as a firm) relevant to the assignment.	10	4.00
Adequacy and Quality of the proposed Methodology, and Work Plan	30	25.00
Key Experts' Qualification and Competence for the Assignment	60	53.71
Total Score	100	82.71

2. CPCS Transcom International Limited (CTIL), Barbados in joint venture with CPCS Transcom Limited (CTL), Canada

Criteria	Maximum Marks	Marks Obtained
Specific Experience of the consultant (as a firm) relevant to the assignment.	10	4.00
Adequacy and Quality of the proposed Methodology, and Work	30	23.00

Plan		
Key Experts' Qualification and Competence for the Assignment	60	51.58
Total Score	100	78.58

3. KPMG Advisory Services Private Limited, India.

Criteria	Maximum	Marks
	Marks	Obtained
Specific Experience of the consultant (as a firm) relevant to the assignment.	10	5.50
Adequacy and Quality of the proposed Methodology, and Work Plan	30	23.00
Key Experts' Qualification and Competence for the Assignment	60	51.43
Total Score	100	79.93

4. Deloitte Touche Tohmatsu India LLP, India (lead member) in consortium with Centre for Railway Engineering (CRE) of Central Queensland University, Australia.

Criteria	Maximum	Marks
	Marks	Obtained
Specific Experience of the consultant (as a firm) relevant to the assignment.	10	5.50
Adequacy and Quality of the proposed Methodology, and Work Plan	30	27.00
Key Experts' Qualification and Competence for the Assignment	60	52.53
Total Score	100	85.03

Evaluated Prices of each consultant are as follows:

SI. No.	Consultants' Names	Proposals' Prices		Adjust	Evaluated	Conversion to currency of evaluation		Financial
		Curren	Amounts	ments	Price(s)	Exchange rate(s)	Proposals' scores prices	
			(1)	(2)	(3) = (1) + (2)	(4)	(5) = (3)x(4)	(6)
1	KPMG Advisory Services Private Limited, India	INR	30636200	0	30636200	1	30636200	100.00
2	CPCS Transcom International Limited (CTIL), Barbados (lead member) in joint venture with CPCS Transcom Limited (CTL), Canada	USD	872275	0	872275	66.8625	58322487.19	52.53
3	Deloitte Touche Tohmatsu India LLP, India (lead member) in consortium with Centre for Railway Engineering (CRE) of Central Queensland University, Australia	INR	46110000	0	46110000	1	46110000	66.44
4	Institute of Railway Technology, Monash University, Australia	AUD	635160	0	635160	50.8243	32281562.39	94.90

Combined Technical/Financial Evaluation QCBS method-Award Recommendation

		Technical Evaluation		Financial Evaluation		Combined Evaluation		
Sl. No.	Consultant's name	Tech nical Score	Weig hted score s	Tech nical rank	Financial scores	Weighted scores	Scores	Combine d Rank
		S(t)	S(t) x T	гапк	S(f)	S(f) x F	S(t) T + S(f) F	
1	KPMG Advisory Services Private Limited, India	79.93	63.94	III	100.00	20.00	83.94	II
2	CPCS Transcom International Limited (CTIL), Barbados (lead member) in joint venture with CPCS Transcom Limited (CTL), Canada	78.58	62.86	IV	52.53	10.51	73.37	IV
3	Deloitte Touche Tohmatsu India LLP, India (lead member) in consortium with Centre for Railway Engineering (CRE) of Central Queensland University, Australia	85.03	68.02	I	66.44	13.29	81.31	Ш
4	Institute of Railway Technology, Monash University, Australia	82.71	66.17	II	94.90	18.98	85.15	I
Award recommendation				To call Highest combined scorer for negotiation				

Name of the Winning Consultant, Price, Duration and Summary Scope of the Contract:

Name: Institute of Railway Technology, Monash University, Australia

Price: AUD 635,160/-

Duration: 4 Months

Summary Scope of the Contract:

The objective of this study is to recommend the responsibilities, scope of activities, structure, staff, financial model and assets of SRESTHA, based on international models, adapted to the Indian situation.

'Special Railway Establishment for Strategic Technology & Holistic Advancement, SRESTHA' will drive long term research, will engage itself in building new products for Indian Railways based on available technology in the world, will focus on applied research and development, will focus on need based research and development with higher impetus on development, will also carry out R&D for futuristic applications.