



डेडीकेटेड फ्रेट कोरीडोर कार्पोरेशन ऑफ़ इंडिया लि.  
Dedicated Freight Corridor Corporation of India Limited  
(भारत सरकार का उपक्रम)

(A Govt. of India Enterprises)  
5<sup>th</sup> Floor, Supreme Court Metro Station Building Complex, New Delhi -  
110001 Ph-011-23454714, Fax-23454701



No. HQ/EN/PPP/FC&TA/GMO-DKAE

Dated: 24/07/2020

### **E-QUOTATION**

**Sub: Consultancy Services for Preparation of Revenue Model Report including Traffic Study Report for Gomoh- Dankuni Section, Ph-II of Sonnagar- Dankuni section of EDFC on Design, Build, Finance and Transfer- Annuity Model (PPP mode).**

DFCCIL invites the e-quotation for the above subject item. The quotation shall be submitted online using the link [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) on or before 15:00 Hrs. on 30.07.2020. The Quotation shall be opened Online on website [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) at 15:30 Hrs. on 30.07.2020 at Dedicated Freight Corridor Corporation of India Limited (DFCCIL), 5<sup>th</sup> Floor, Supreme Court Metro Station Building Complex, New Delhi-110001.

#### **1.0 Instructions to Agencies for Online Quotations:**

- 1.1 The Quotation can be submitted Online on [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) on or before 15:00 Hrs. of 30.07.2020. The Quotation will be opened online on 30.07.2020 at 15:30 Hrs. on [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL).
- 1.2 Quotation shall be submitted through Online mode only at [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL). Quotation submitted by any other mode will not be accepted.
- 1.3 It is mandatory for all Agencies to have Class-III Digital Signature Certificate (in the name of person who will submit the online quotation from any of the Licensed Certifying Agencies ('CA') [Tenderer can see the list of licensed CAs from the link [www.cca.gov.in](http://www.cca.gov.in)] to participate in e-quotation of DFCCIL.
- 1.4 To participate in E-Quotation, it is mandatory for Agencies(s) to get themselves registered with the Tender wizard ([www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL)) and to have user ID and password. Agencies have to pay Annual Registration charges of Rs. 2000/- + GST to M/s ITIL through e-payment. Tenderers have to pay Tender-Processing Fee (Non Refundable) @ 0.1% of Estimated Cost + GST subject to minimum of Rs. 750/- + GST to M/s ITIL through e-payment.

Already Registered Agencies at [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) need not pay registration charges to M/s ITIL.

1.5 [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) is the only website for submission of quotation. 'Vender Manual' containing the detailed guidelines for E-Tendering available on [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL).

**1.6 Modification/Substitution/Withdrawal of Quotation:**

1.6.1 Agencies(s) may modify, substitute or withdraw their quotation after submission prior to 15:00 Hrs. of 30.07.2020 (Last Date & Time for Quotation Submission termed as Quotation Closing Date & Time). No Bid shall be modified, substituted or withdrawn by Agencies after Quotation Closing Date & Time.

1.6.2 For modification of financial offer, Agency has to detach its previous offer from [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) and then upload digitally signed modified offer.

1.6.3 For withdrawal of Quotation, Agency has to click on withdrawal icon at [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL).

**Before withdrawal, it may specifically be noted that after withdrawal of Quotation, for any reason, Agency cannot resubmit their quotation again.**

**1.7 Signing of Quotation:**

1.7.1 This Quotation being E- Quotation, the Digital Signature obtained from Approved Controller of Certifying Authorities (CCA) shall only be considered as authentic for submission of quotation.

1.7.2 For submitting the Quotation, the Authorized Signatory shall be the Digital Signatory. In case, the Authorized Signatory and Digital Signatory are not the same, the bid shall be considered non-responsive and will be rejected.

**1.8 Deadline for Submission of Quotation:**

Agencies must ensure to complete the Quotation submission process in time as [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) will stop accepting any Online Quotation after Quotation Closing Date & Time.

**1.9 Help-Desk for E-Quotation:**

For Any Clarification, Help and Registration for E-Tendering/Quotation and for obtaining Digital Signature, Contact at [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) and on Telephone No. 011-49424365 or Mobile No. 9599653865.

### **1.10 Availability of Quotation Documents:**

- (a) Quotations Document can be downloaded from [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL). Agency who wishes to view Quotation Document can visit [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL).
- (b) DFCCIL may issue Corrigendum to the Quotation Document which shall be placed on website [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) only and at least 2 days in advance of date fixed for Opening of Quotations.

**1.11** The Agencies shall keep their offers open for a minimum period of 30 days from the date of opening of Quotations. The Agency cannot withdraw their offer within the period of Validity.

**1.12** The Complete Quotation Document including Corrigendum digitally signed would be uploaded at [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) in 'Document Library'.

**1.13** Financial Bid (Microsoft Excel File) is to be downloaded from website [www.tenderwizard.com/DFCCIL](http://www.tenderwizard.com/DFCCIL) and then is to be filled, saved and uploaded (through Digital Signature) on the same website.

### **2.0 Terms and Conditions:**

#### **2.1 Period of Completion:**

Period of Completion shall be 4 weeks from the date of issue of Letter of Acceptance and further extendable by another 2 weeks at the same Rates, Terms and Conditions at the discretion of DFCCIL from the date as specified in the Letter of Acceptance.

#### **2.2 Terms of Payment:**

- i. No advance payment shall be made.
- ii. 100% payment will be made after receipt, acceptance and approval of the Deliverable.
- iii. Bill/Invoice should be submitted in duplicate, duly signed and stamped by the Consultant.
- iv. Payment to the Consultant shall be made through Electronic Clearing System (ECS). The Consultant shall submit complete bank details/NEFT Mandate Form issued by their bank.
- v. Tax Deducted at Source (TDS) will be deducted from the payment due to the Consultant as per rules of the state/central government if applicable.

#### **2.3 GST Registration:**

Agency shall be registered under GST Act and shall furnish GST Registration Number along with the Quotation. Agency shall furnish GST Registration Number on the Bills while submitting them for payment.

#### **2.4 Security Deposit:**

The Contractor has to submit a Security Deposit (SD) equal to 5% of the Total Accepted Cost as per the Letter of Acceptance within 3 days from the Date of Issue of Letter of Acceptance. The SD may be deposited in the form of a Demand Draft/Banker's Cheque issued by any Nationalized/Scheduled Bank in favour of DFCCIL, New Delhi, payable at New Delhi. The SD shall be refunded without interest.

**2.5** DFCCIL reserves the right to modify, expand, restrict, scrap and re-invite the quotations without assigning any reason.

#### **2.6 Resolution of Disputes and Arbitration:**

In the event of any dispute or difference whatsoever arising under this contract or in connection therewith including any dispute relating to existing meaning and interpretation of this contract, shall be settled amicably through mutual negotiation by the parties. In case, there is no amicable settlement of disputes, the same shall be referred to the sole arbitrator as appointed by DFCCIL. The Arbitration shall be conducted in accordance with the provisions of the Arbitration and Conciliation Act 1996. Notwithstanding any disputes between the parties, the Agency shall not be entitled to withhold, delay or defer its obligations, under the contract, and the same shall be carried out in accordance with the terms and conditions of the contract.

#### **2.7 Force Majeure:**

- (a) For the purpose of this contract, "Force Majeure" means an event which is beyond the reasonable control of a party which makes agency's performance of its obligations under the contract impossible or so impractical as to be considered impossible under the circumstances.
- (b) The failure of a party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under this contract in so far as such inability arises from an event of Force Majeure, provided that the party affected by such an event(s) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this contract and has informed the other party as soon as possible about the occurrence of Force Majeure condition.

**2.8** Quotation shall be valid for a period of 30 days from the date of opening.

**2.9** The courts at Delhi/New Delhi shall have the exclusive jurisdiction to try all the disputes arising out of this agreement between the parties.

**2.10** DFCCIL General Conditions of Contract are applicable.

**Encl:**

- 1) Scope of Services (Annexure A)**
- 2) Conditions of Eligibility for Key Personnel (Annexure B)**
- 3) Curriculum Vitae (CV) of Professional Personnel (Annexure C)**
- 4) Financial Proposal (Annexure-D)**
- 5) Declaration for DFCCIL (Annexure E)**

(Dinesh Kumar Goyal)  
DGM/PPP  
For DFCCIL  
Telephone No.:011-23454714  
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## Scope of Services

The scope of services shall include:

- (i) Study of Feasibility Report already done in -houses. (Report will be made available by the Authority).
- (ii) identification and quantification of estimated financial impact of the Project on government resources (MoR);
- (iii) Development of Revenue Model and traffic projection for the Gomoh-Dankuni Section of EDFC on Design, Build, Finance and Transfer- Annuity Model (PPP Mode). Cost Estimate and FOIS traffic data shall be provided by DFCCIL
- (iv) Advising on tax-related issues arising out of the Project structuring;
- (v) The Consultant shall make available the Financial Expert and other Key Personnel to attend and participate in meetings, conferences and discussions with the Authority and Ministry of Railway.

In making its projections, recommendations and Reports, the Consultant shall identify the underlying assumptions and reach an agreement with the Authority in relation thereto. The services to be rendered by the consultants are briefly explained hereunder:

### **A. Traffic Projection**

The consultant shall prepare the Traffic Projection of the Gomoh- Dankuni section of EDFC on the directions of the Authority and necessary Data shall be provided by the Authority to the Consultant.

### **B. Estimation of revenues**

The Consultant shall evaluate the available data and review and evaluate the information provided in the Detailed Project Report with a view to assess a reasonable estimation of the likely revenues of the concessionaire. It shall propose various options for optimising such revenues.

### **C. Impact of Project on Government Resources**

The Consultant shall also identify and quantify the estimated financial impact of the Project on the resources of the Central Government (MoR).

### **D. Development of Revenue Model**

The Consultant shall prepare Revenue Models , duly identifying and quantifying all costs, expenses and revenues of the Project and shall prepare cash- flow statements for the concession period. The Consultant shall develop appropriate Revenue Models which will indicate the possible capital structure, likely sources of financing, the costs of financing, the cash flow, debt service, return on investment etc. (the “**Revenue Model**”). This would also include sensitivity analysis in relation to the critical parameters of the Revenue Model.

**Annexure-B**

**Conditions of Eligibility for Key Personnel**

| <b>Key Personnel</b> | <b>Educational Qualification</b>  | <b>Length of Professional Experience</b> | <b>Experience on Eligible Assignments</b>   |
|----------------------|---|--|---|
| Financial Expert     | MBA/ CA/ CFA or equivalent  | 15 years                                 | He should have been the Team Leader or the Leader of the Financial Team or Financial/Finance expert in submitted Eligible Assignments. Minimum three eligible assignments to be submitted of which at least 01 (one) should be PPP project. |
| Traffic Expert       | Graduation  | 7 years                                  | He should have worked as a Traffic / Transportation Engineer / Planner for 01 (one) Eligible Assignment.  |
|                      | OR  |  |   |
|                      | Minimum experience of 5 years in Traffic Operations in IR as JA Grade or above. |  |   |

**Curriculum Vitae (CV) of Professional Personnel**

1. Proposed Position:
2. Name of Personnel:
3. Date of Birth:
4. Nationality:
5. Educational Qualifications:
6. Employment Record:

(Starting with present position, list in reverse order every employment held.)  
\*\*Employment in Railway/Metro sector should clearly be marked as Railway/Metro experience.

7. List of projects on which the Personnel has worked

| Name of Project | Description of responsibilities |
|-----------------|---------------------------------|
|-----------------|---------------------------------|

**Certification:**

- 1 I am willing to work on the Project and I will be available for entire duration of the Project assignment as required.
- 2 I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes my qualifications, my experience and me.

(Signature and name of the Professional Personnel)

Place.....

(Signature and name of the authorised signatory of the Applicant)

Notes:

1. Use separate form for each Key Personnel and Professional Personnel.
2. In the case of Financial Expert, only those assignments shall be included where the Financial Expert worked as the Team Leader or the Leader of the Financial Team or Financial/Finance Expert in the relevant assignment.



**Financial Proposal**

| S.<br>No.  | Item Description  | Total Estimated<br>Cost Excluding GST<br>(in Rs.) |
|--|---|---|
| 1.   | <b>Consultancy Services for Preparation of Revenue Model Report including Traffic Study Report for Gomoh- Dankni Section , Ph-II of Sonnagar- Dankuni section of EDFC on Design, Build, Finance and Transfer- Annuity Model (PPP mode).</b> |   |
| <b>Total Estimated Cost Excluding GST (in Rs.)</b>                             |   |   |
| Single Percentage Above/At par/Below of the Total Estimated Cost Excluding GST |   | _____%  |

**Declaration for DFCCIL**

This is to confirm that I, \_\_\_\_\_ (name of concerned person of vendor), \_\_\_\_\_ (designation of this person) at \_\_\_\_\_ (name of the agency), have passed the benefit of input tax credit available on the \_\_\_\_\_ (goods/services) having HSN \_\_\_\_\_ supplied to the Dedicated Freight Corridor Corporation of India Limited after introduction of Goods and Services Tax w.e.f. 1<sup>st</sup> July, 2017.

Further, it is to confirm also that in case \_\_\_\_\_ (name of the agency) will receive any further benefit in future after 1<sup>st</sup> July, 2017 by way of availing input tax credits which were not allowed to be availed before 1<sup>st</sup> July, 2017 or reduction in tax rates or in any other manner which results in reduction of cost of the \_\_\_\_\_ goods/services supplied to the Dedicated Freight Corridor Corporation of India Limited, than we will pass that benefit to the Dedicated Freight Corridor Corporation of India Limited also.

Signature of the Person \_\_\_\_\_

Name of the Person \_\_\_\_\_

Designation \_\_\_\_\_

Name of the Agency \_\_\_\_\_

\_\_\_\_\_ **End of Quotation Document** \_\_\_\_\_