

EOI Notice No. HQ-OPBD0BD(DT)/7/2022

**EXPRESSION OF INTEREST (EOI) FOR CONSTRUCTION/ DEVELOPMENT AND OPERATION OF
MULTIMODAL LOGISTICS PARK IN DFCCIL LAND AT NEW KANPUR (EDFC) UNDER GATI
SHAKTI POLICY THROUGH PRIVATE INVESTMENT**

1. Dedicated Freight Corridor (DFCs) is a mega infrastructure project of approximately 3300 kms of track length between JNPT - DADRI (Western DFC route) and Kolkata to Ludhiana (Eastern DFC route). It is fast progressing towards its completion, with about 47% of it already commissioned.
2. A few mega Multimodal Logistics parks (MMLPs) are planned at selected locations along the DFCs to reduce the overall logistics cost and increase freight modal share of rail.
3. This EOI intends to identify the interested parties willing to participate in development of MMLP and to obtain feedback/suggestions. Logistics services providers, Real Estate Developers, Third Party Logistics players, Warehousing investors, Container Train operators, Financial institutions, Industrial houses etc may respond along with essential information regarding concept plan, revenue model, estimated cost of project, traffic projection, value added services and type/segment of logistics business to be developed etc.
4. Post evaluation of the proposals received, interested respondents may be invited by DFCCIL for further discussion regarding setting up of a multimodal logistics park on DFCCIL land at New Kanpur. Subsequently, a Request for proposal (RFP) would be floated for open bidding.

For the complete EOI document, please visit: <http://www.dfccil.com>

5. Responses in prescribed format should be submitted at the place described in the EOI document on or before **1500 hrs of 31.10.2022.**
6. For further clarifications, please contact: shilpibishnoi@dfcc.co.in

Shilpi Bishnoi
13/10/2022
(Shilpi Bishnoi)

GM/OP&BD/DFCCIL



**EXPRESSION OF INTEREST
DOCUMENT (e-EOI)**

for

**CONSTRUCTION/ DEVELOPMENT AND OPERATION
OF MULTIMODAL LOGISTICS PARK (MMLP) IN DFCCIL
LAND AT NEW KANPUR UNDER GATI SHAKTI POLICY
THROUGH PRIVATE INVESTMENT**

EOI no. - HQ-OPBD0BD(DT)/7/2022-O/o GGM/OP&BD-1/CO/DFCC
Issued on 19-10-2022

Issued by:

**DEDICATED FREIGHT CORRIDOR CORPORATION OF INDIA LIMITED
(DFCCIL)**

5TH FLOOR, SUPREME COURT METRO STATION BUILDING COMPLEX,
NEW DELHI 110-001
INDIA

EXPRESSION OF INTEREST [EOI]

EOI Notice No. [HQ-OPBD0BD(DT)/7/2022]

**CONSTRUCTION/ DEVELOPMENT AND OPERATION OF MULTIMODAL
LOGISTICS PARK IN DFCCIL LAND AT NEW KANPUR (EDFC) UNDER
GATI SHAKTI POLICY THROUGH PRIVATE INVESTMENT**

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1. **Disclaimer**

Dedicated Freight Corridor Corporation of India Limited (DFCCIL) has prepared this document to give interested parties background information on the project. While DFCCIL has taken due care in the preparation of information contained herein and believes it to be accurate, neither DFCCIL nor any of its authorities or agencies nor any of their respective officers, employees, agents or advisors gives any warranty or make any representations, express or implied, as to the completeness or accuracy of the information contained in this document or any information which may be provided in connection therewith.

The information is not intended to be exhaustive. Interested parties are required to make their own inquiries and respondents will be required to confirm in writing that they have done so and they do not rely on the information provided in the EOI document in submitting their response. The information is provided on the basis that it is non – binding on DFCCIL or any of its authorities or agencies or any of their respective officers, employees, agents or advisors.

DFCCIL reserves the right not to proceed with the project, to alter the timetable reflected in this document or to change the process or procedure to be applied for selection of willing participants (investor/operator). It also reserves the right to decline to discuss the Project further with any party expressing interest. No reimbursement of cost of any type whatsoever will be paid to persons, or entities, expressing interest in the project.

2. Background

Globally, Indian Railways is the fourth largest Railway System both in terms of the Railway Network and Freight Traffic Carried. The rapid growth of the Indian economy has created demand for additional capacity for rail freight transportation.

With the aim to generate sufficient capacity to meet the increasing demand for freight traffic, in the year 2006, a Special Purpose Vehicle “Dedicated Freight Corridor Corporation of India Limited (DFCCIL)” was constituted by the Ministry of Railways for construction, operation, and maintenance of Dedicated freight corridors.

The alignment of the freight corridor is from Ludhiana to Sonnagar (which will be eventually extended up to Dankuni) forming the Eastern corridor, and from Dadri to JNPT forming the Western corridor of the alignment.

Over 47% of the total corridor has been commissioned. Train operations from New Rewari to New Mehsana on Western corridor and Khurja-Bhaupur, Rooma-Shujatpur & DDU-Sonnagar on Eastern corridor have commenced.

3. Objective & location

Indian Railways undertook a complete review of its existing policies with the objective to boost industry investment in development of freight terminals for handling rail cargo; and has subsequently issued the ‘Gati-Shakti Multi-modal Cargo Terminal (GCT)’ policy in December 2021 in supersession of then-extant PFT and Private siding policies.

The policy may be accessed at URL:

https://indianrailways.gov.in/railwayboard/view_section.jsp?lang=0&id=0,1,304,366,555,862,1527

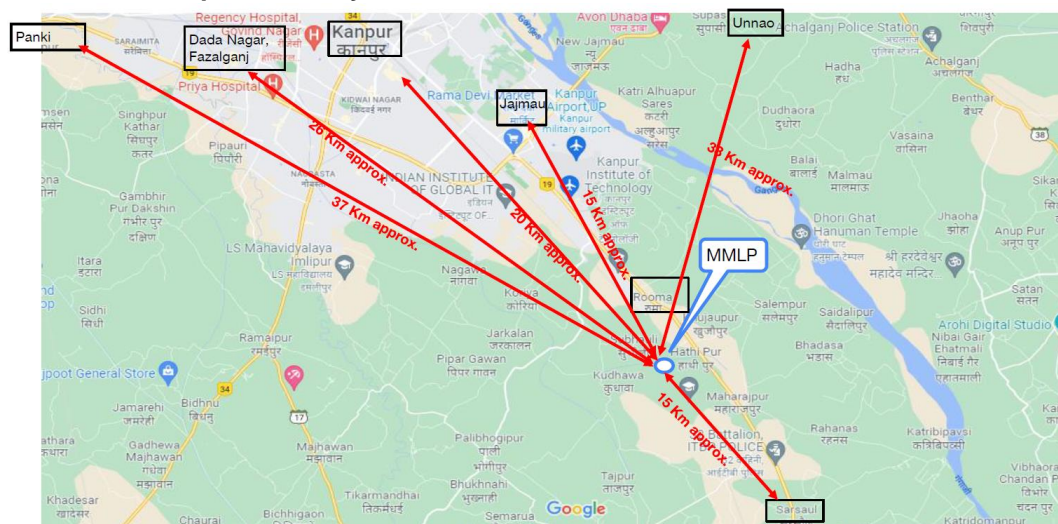
This policy of IR has been adopted by DFCCIL mutatis mutandis w.e.f. 05.05.2022 (except PFT locations which were awarded through RFP for development of Logistic parks/ freight Terminals/ Parcel Terminals and their connectivity with DFC stations through private investment).

Under the GCT policy, freight terminals are largely categorized as those on, (i) On non-railway land [under schedule 1 of GCT policy] by submitting an application to DFCCIL & (ii) Entirely/partially on railway land [under schedule 2 of GCT policy] through EOI/Tender process.

With the objective to develop inter-connected infrastructure through private investment, DFCCIL has envisaged to establish a Multimodal Logistics Park (MMLP) on DFCCIL land at New Kanpur along the EDFC corridor, which can provide the required infrastructure to handle various categories of cargo.

It is expected that proposed Multimodal Logistics Park will be an integrated logistics facility at Kanpur along EDFC, which would help in reducing the overall logistics cost in the supply chain for the customers, duly leveraging the modern, efficient, high-capacity rail connectivity of the DFCs capable of meeting time-sensitive freight transportation requirement.

Location of MMLP Kanpur & nearby Industrial areas



The details of location and land acquisition for Multimodal Logistic Park Near New Kanpur

- Name of Village:- Hathipur, Maharajpur and Tilsaharibujurg , Tehsil Narval, District Kanpur Nagar.
- Served by New Kanpur station of EDFC
- Total land: 70.40 Ha.

Indicative concept plan is at **Appendix-III**

4. Purpose & Details of Expression of Interest (EOI)

Through this EOI, DFCCIL intends to identify interested developers/Logistics Service Providers willing to participate in the development of Multimodal logistics park on DFCCIL land at Kanpur. The details/inputs which the interested parties need to provide for participation in this EOI include, but not limited to:

1. Concept plan/layout indicating rail infrastructure, value added services & road connectivity to National Highway (NH).
2. Details of Value added services planned to be set-up by the developer
3. Estimated/projected Traffic in terms of annual tonnage/rakes
4. Commodities to be handled as well as restricted commodities, if any.
5. Infrastructure required at Multimodal Logistics Park
6. Tentative expenditure with breakup of rail infrastructure and value added services
7. Proposed Business model and Revenue sharing model, in case any deviation from the GCT'2021 Policy of IR is suggested.

5. Instructions For The Respondents:

- a) The respondents are strongly encouraged to conduct a thorough site visit/inspection of the location as well as take up analysis of business potential in the region.
- b) The respondents are advised to carefully examine the contents of all the documents before submitting the EOI/proposal.
- c) The inputs on above parameters may be accompanied by company details as per **Appendix-II**.

6. The EOI/Proposals may be sent along with duly filled **Appendix-I and II** by 15:00 hrs on 31 Oct 2022 to:

Smt Shilpi Bishnoi, GM/OP&BD
Address: DFCCIL, 3rd floor, Supreme Court Metro Station Building Complex,
New Delhi - 110 001

E-mail id: shilpibishnoi@dfcc.co.in
P&T Number: 011-23454 980
Mobile number: +91 9910487507

- a. Respondents may seek any clarifications vide e-mail at the above-mentioned address.
- b. DFCCIL reserves the right to cross check and confirm the information/details furnished by the respondents in response to this EOI.
- c. All the information submitted by the party through EOI will be kept as strictly confidential by DFCCIL and will not be shared with any other party.

7. **Use Of Information**

DFCCIL reserves the right to use information received in the replies to EOI for further development of the project. Mere fact of responding to the EOI, however, shall not confer any right on the parties to preferential treatment at the subsequent bid/development stage.

8. **Signature and Submission**

All the responses must be submitted, duly signed by the Authorized Signatory under the Letter of response the format for which is provided in **Appendix-I** of this document.

9. **Governing Law**

The governing law for the purpose of the process is the laws of India and courts of New Delhi shall have full jurisdiction considering any matter arising out of this EOI and the process.

10. **Way Forward**

Post evaluation of the proposals received, interested respondents may be invited by DFCCIL for further discussion regarding setting up of a multimodal logistics park on DFCCIL land at New Kanpur. Subsequently, a Request for proposal (RFP) would be floated **for open bidding**.

APPENDIX- I

LETTER OF RESPONSE

(On letter head of Individual Applicant or Lead Member of Consortium)

**Ms. Shilpi Bishnoi,
GM/OP&BD, DFCCIL,
3rd floor, Supreme Court Metro Station Building Complex,
New Delhi – 110 001**

(Respondent to provide date and EOI reference number)

Dear Sir,

RESPONSE TO – EOI FOR PARTICIPATION IN CONSTRUCTION/ DEVELOPMENT AND OPERATION OF MULTIMODAL LOGISTICS PARK IN DFCCIL LAND AT NEW KANPUR (EDFC) UNDER GATI SHAKTI POLICY THROUGH PRIVATE INVESTMENT

We, the undersigned, offer the following information in response to the Expression of Interest sought by you vide your Notification No. _____, dated _____.

(hereinafter the “respondent”)

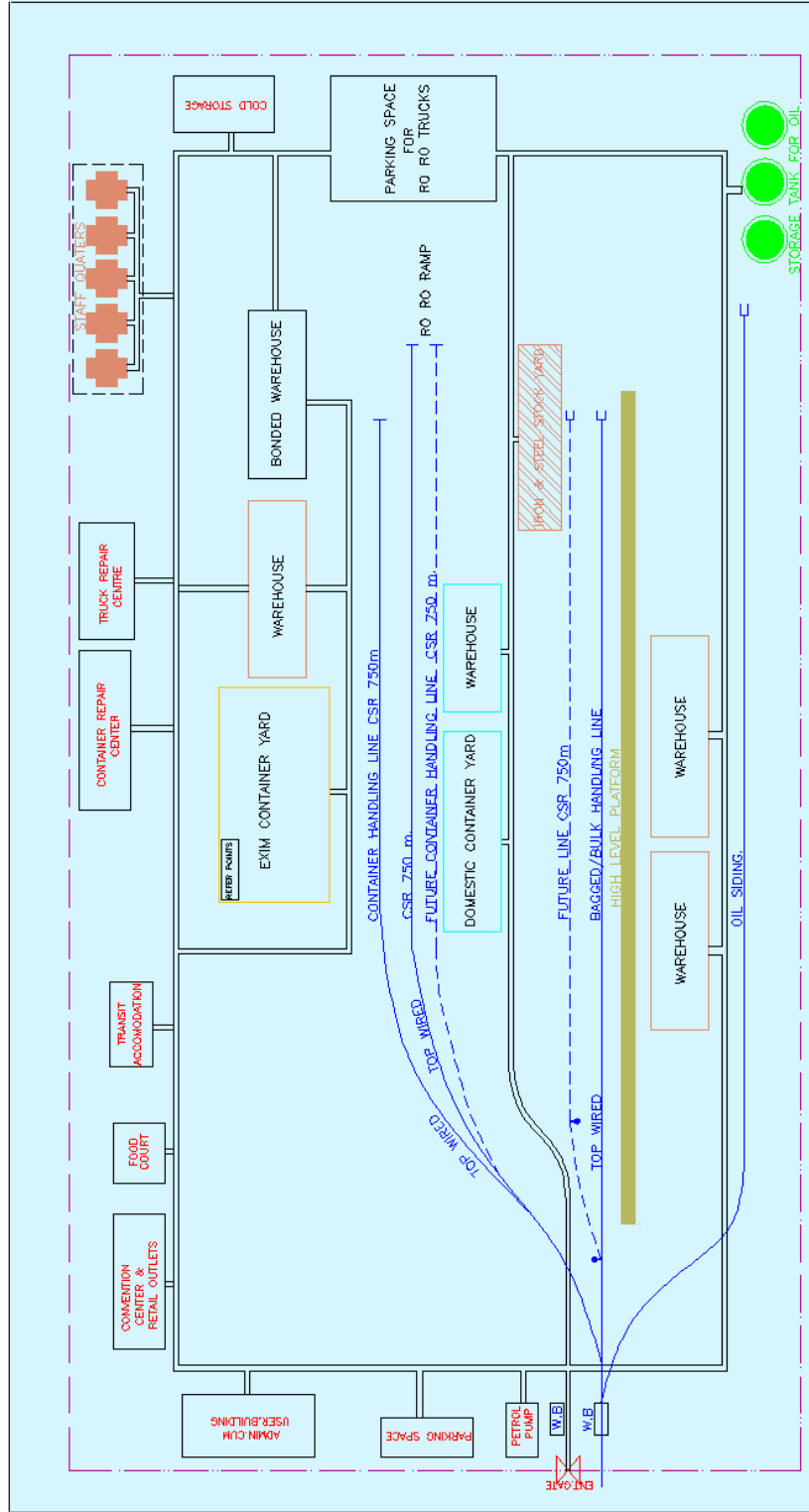
- a) We are duly authorized to represent and act on behalf of _____
- b) We have examined and have no reservations to the Eoi document including addenda No(s)_____.
- c) We are attaching with this letter, the copies of original documents defining: -
 - i. Business profile of the company **(Appendix-II)**
 - ii. Proposal, including parameters indicated in **para 4** of the EOI
- d) We shall assist DFCCIL and/or its authorized representatives to obtain further clarification from us, if needed.
- e) This application is made in the full understanding that:
 - i. Information furnished in response to EOI shall be used confidentially by DFCCIL for the purpose of development of the project.
 - ii. DFCCIL reserves the right to reject or accept any or all applications, cancel the EOI and subsequent bidding process without any obligation to inform the respondent about the grounds of same; and

Name	
In the Capacity of	
Signed	
Duly authorized to sign the response for and on behalf of	
Date	

APPENDIX- II**Form A****Name of Applicants (Organization structure)**

1.	Name of the Applicant	
2.	Address of the applicant with Telephone No. / Fax No.	
3.	a) Year of Establishment b) Date & Year of commencement of business	
4.	Name & contact details of the authorized representative	
5.	Legal status of the applicant (attach copies of original document defining the legal status) a) A proprietary firm b) A firm in partnership c) A limited company or Corporation / Joint venture /Consortia d) State owned e) Any other (pls specify)	
6.	Place of Registration and Principal places of business	
7.	Name & Title of Directors and key officers to be concerned with the project, with designation of individuals authorized to act for the organization	
8.	Any other information considered necessary but not included above	

CONCEPTUAL LAYOUT PLAN OF MMLP AT KANPUR



APPENDIX- III