

Information about Letter of Award for Development of Logistic Parks/Freight Terminals/ Parcel Terminals and their connectivity with DFC stations through private investment

NIT No. HQ-OPBD0BD(PROC)/7/2020

Name of Work: Development of Logistic Parks/Freight Terminals/ Parcel Terminals and their connectivity with DFC stations through private investment

RFP no. HQ-OPBD0BD(PROC)/7/2020

Bid opening Date: 15/02/2021

Bids received: Three

Letters of Award for Rail Connectivity of PFT with DFCCIL station(s) have been issued to following three eligible bidders for fourteen locations:

- i. Lead Partner: SKN Haryana City Gas Distribution Pvt. Ltd. Joint Venture with (Second Partner): ARSS Infrastructure Projects Limited
- ii. International Cargo Terminals and Infrastructures of India (Private) Limited.
- iii. Adani Ports and Special Economic Zone Limited

Location-wise detail is as blow:

S.No.	Bidder structure	Proposed PFT Locations at DFCC Stations
1	A JV ; Lead Partner: SKN Haryana City Gas Distribution Pvt. Ltd.- Partner: ARSS Infrastructure Projects Limited , with respective share as <ul style="list-style-type: none"> o Lead Partner : 74% o Second Partner : 26% 	<u>One location</u> New Dharuheda
2	International Cargo Terminals and Infrastructures of India (Private) Limited.	<u>Five locations</u> <ul style="list-style-type: none"> (i) New Ateli (ii) New Bhagega (iii) New Kanpur (iv) New Muzaffarnagar (v) New Kishangarh
3	Adani Ports and Special Economic Zone Limited.	<u>Eight locations</u> <ul style="list-style-type: none"> (i) New Palghar (ii) New Gholwad (iii) New Sanjali (iv) New Phulera (v) New Dadri (vi) New Chawapail (vii) New Bhimsen (viii) New Gothangam

Letters of Award of above bidders are attached as below:

- Annexure 1 - Lead Partner: SKN Haryana City Gas Distribution Pvt. Ltd. Joint Venture with
(Second Partner): ARSS Infrastructure Projects Limited
- Annexure 2 - International Cargo Terminals and Infrastructures of India (Private) Limited.
- Annexure 3 - Adani Ports and Special Economic Zone Limited

Annexure - 1

Letter of Award

No. HQ-OPBD0BD(PROC)/7/2020

Dated 05/03/2021

Mr. Sumit Mittal,

Joint Venture - Lead Partner: SKN Haryana City Gas Distribution Pvt. Ltd. &

Partner: ARSS Infrastructure Projects Limited,

12, Forest Lane, Ghitorni, Delhi - 110030


Subject: Letter of Award (LOA) for "Development of Logistic Parks/Freight Terminals/ Parcel Terminals and their connectivity with DFC stations through private investment"

Reference: Your offer in reference to the above for which tender opened on 15/02/2021.

1. Your offer under reference to the above mentioned work has been accepted by the Competent Authority for development of Freight Terminal at New Dharuheda through private investment as proposed in the RFP (sub clause 4.2.3 of RFP).
2. In terms of sub Para 3.3.(b).(xvii) of RFP, a JV agreement registered along with separate PAN for the JV entity is required to be submitted.
3. It has been mentioned in your proposal to form SPV. Formation of SPV with the same constituent Members shall be subject to prior examination as regards legal rights and obligations and risk sharing and subsequent prior approval by the DFCCIL. Relevant condition for JV laid down in the RFP will hold.
4. As mentioned in Clause 6.5 of RFP, Date of issue of Letter of Award (LOA) will be considered as Date of effectuation of the contract. Commencement date of operation of the terminal will be the Commencement of Commercial Operation Date (COD). Accordingly gestation period for development of PFT will start from the date of issue of LOA and TMC should develop the terminal and start commercial operations (COD) within three (03) years from the date of LOA.
5. As per clause 6.7 of RFP, the license period for the terminal operation by TMC will be initially valid for 30 (thirty) years from COD with provision for further extension on mutual agreement/consent on the same terms & conditions subject to satisfactory past performance of TMC.

Signed

6. The Terminal Management Company (TMC) will follow the indicative guideline mentioned in Railway Board letter no.2007/PL/25/1, Dated 05/06/2007 for development/construction of freight terminals (Enclosure 2 of RFP).
7. For non-compliance/defaults related to construction/operation, a penalty of Rs. 25,000 per occasion will be imposed on the TMC by competent authority (GM/GGM-BD).
8. According to Clause 4.2.3 of RFP, each terminal will be governed by an independent and separate license agreement.
9. Conditions of Station Exclusivity (eight years from the date of LOA) will be applicable for the location/s offered by you.
10. Terms and Conditions of RFP will be applicable till the date of signing of License Agreement.
11. Please communicate consent on draft License Agreement as enclosure 7 of RFP within 15 days of issue of LOA.
12. License Agreement will be signed within 45 days from date of LOA.
13. Proof of acquired land or starting of process of land acquisition in the vicinity of DFC station for proposed PFT is required to be submitted within two months.
14. Please submit expected time lines of land acquisition and stages of construction of PFT within 45 days of issue of LOA.
15. After issuance of LOA, amount of Bid Security will be replaced with Performance Security as defined in Article 33 of Draft Agreement, enclosure 7 of RFP.
16. Kindly acknowledge the Letter of Award.


(Biplav Kumar)
Group General Manager(BD)

Letter of Award

No. HQ-OPBD0BD(PROC)/7/2020

Dated 05/03/2021

Mr. Ravi Kumar Regidi,
International Cargo Terminals and Infrastructures of India (Private) Limited.
Goderj Collseum 801 "C" Wing 10th Floor,
Behind Everard Nagar. Off Somaiya Hospital Road.
Sion East, Mumbai- 400 022. Mahfearastra, India

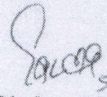
Subject: Letter of Award (LOA) for "Development of Logistic Parks/Freight Terminals/ Parcel Terminals and their connectivity with DFC stations through private investment"

Reference: Your offer in reference to the above for which tender opened on 15/02/2021.

1. Your offer under reference to the above mentioned work has been accepted by the Competent Authority for development of Freight Terminal at following five locations through private investment as proposed in the RFP:
 - i. New Ateli
 - ii. New Bhagega
 - iii. New Kanpur
 - iv. New Muzaffarnagar
 - v. New Kishangarh
2. As mentioned in Clause 6.5 of RFP, Date of issue of Letter of Award (LOA) will be considered as Date of effectuation of the contract. Commencement date of operation of the terminal will be the Commencement of Commercial Operation Date (COD). Accordingly gestation period for development of PFT will start from the date of issue of LOA and TMC should develop the terminal and start commercial operations (COD) within three (03) years from the date of LOA.
3. As per clause 6.7 of RFP, the license period for the terminal operation by TMC will be initially valid for 30 (thirty) years from COD with provision for further extension on mutual agreement/consent on the same terms & conditions subject to satisfactory past performance of TMC.

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4. The Terminal Management Company (TMC) will follow the indicative guideline mentioned in Railway Board letter no.2007/PL/25/1, Dated 05/06/2007 for development/construction of freight terminals (Enclosure 2 of RFP).
5. For non-compliance/defaults related to construction/operation, a penalty of Rs. 25,000 per occasion will be imposed on the TMC by competent authority (GM/GGM-BD).
6. According to Clause 4.2.3 of RFP, each terminal will be governed by an independent and separate agreement.
7. Conditions of Station Exclusivity (eight years from the date of LOA) will be applicable for the location/s offered by you.
8. Terms and Conditions of RFP will be applicable till the date of signing of License Agreement.
9. Please communicate consent on draft License Agreement as enclosure 7 of RFP within 15 days of issue of LOA.
10. License Agreement will be signed within 45 days from date of LOA.
11. Proof of acquired land or starting of process of land acquisition in the vicinity of DFC station for proposed PFT is required to be submitted within two months.
12. Please submit expected time lines of land acquisition and stages of construction of PFT within 45 days of issue of LOA.
13. After issuance of LOA, amount of Bid Security will be replaced with Performance Security as defined in Article 33 of Draft Agreement, enclosure 7 of RFP.
14. Kindly acknowledge the Letter of Award.


5/3/2021
(Biplav Kumar)
Group General Manager(BD)

Annexure-3

Letter of Award

No. HQ-OPBD0BD(PROC)/7/2020

Dated 05/03/2021

Mr. Avinash Rai,
Adani Ports and Special Economic Zone Limited.
Adani Corporate House, Shantigram, Nr. Vaishno Devi Circle,
S.G.Highway, Khodiyar,
Ahmedabad – 382421, Gujarat, India

Subject: Letter of Award (LOA) for “Development of Logistic Parks/Freight Terminals/ Parcel Terminals and their connectivity with DFC stations through private investment”

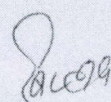
Reference: Your offer in reference to the above for which tender opened on 15/02/2021.

1. Your offer under reference to the above mentioned work has been accepted by the Competent Authority for development of Freight Terminal at following eight locations through private investment as proposed in the RFP:
 - (i) New Palghar
 - (ii) New Gholwad
 - (iii) New Sanjali
 - (iv) New Phulera
 - (v) New Dadri
 - (vi) New Chawapail
 - (vii) New Bhimsen
 - (viii) New Gothangam
2. As mentioned in Clause 6.5 of RFP, Date of issue of Letter of Award (LOA) will be considered as Date of effectuation of the contract. Commencement date of operation of the terminal will be the Commencement of Commercial Operation Date (COD). Accordingly gestation period for development of PFT will start from the date of issue of LOA and TMC should develop the terminal and start commercial operations (COD) within three (03) years from the date of LOA.
3. As per clause 6.7 of RFP, the license period for the terminal operation by TMC will be initially valid for 30 (thirty) years from COD with provision for further extension on mutual agreement/consent on the same terms & conditions subject to satisfactory past performance

of TMC
[Signature]

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4. The Terminal Management Company (TMC) will follow the indicative guideline mentioned in Railway Board letter no.2007/PL/25/1, Dated 05/06/2007 for development/construction of freight terminals (Enclosure 2 of RFP).
5. For non-compliance/defaults related to construction/operation, a penalty of Rs. 25,000 per occasion will be imposed on the TMC by competent authority (GM/GGM-BD).
6. According to Clause 4.2.3 of RFP, each terminal will be governed by an independent and separate agreement.
7. Conditions of Station Exclusivity (eight years from the date of LOA) will be applicable for the location/s offered by you.
8. Terms and Conditions of RFP will be applicable till the date of signing of License Agreement.
9. Please communicate consent on draft License Agreement as enclosure 7 of RFP within 15 days of issue of LOA.
10. License Agreement will be signed within 45 days from date of LOA.
11. Proof of acquired land or starting of process of land acquisition in the vicinity of DFC station for proposed PFT is required to be submitted within two months.
12. Please submit expected time lines of land acquisition and stages of construction of PFT within 45 days of issue of LOA.
13. After issuance of LOA, amount of Bid Security will be replaced with Performance Security as defined in Article 33 of Draft Agreement, enclosure 7 of RFP. Accordingly please submit demand drafts amount of Rs.25 Lakh for each locations in place of BGs. BGs will be returned to you on receipt of complete Performance Security (Rs.25 Lakh for each locations).
14. Kindly acknowledge the Letter of Award.


(Biplav Kumar)
Group General Manager(BD)