## Clarification/Remarks on Queries raised by Bidders during Pre Bid Meeting dated 02.09.2025

Name of Work: Operation & Maintenance of DFCCIL's 1 (one) MPT and 1 (one) DTE Machines including supply of spares and other items for 12 years within DFCCIL

Network under APM/TM/ New Manauri Shed

NIT No: HQENTMC-DTEMPTMRENOM12Y Dated: 25.08.2025

SI. No	Clause No. & Page No.	Tender Condition	Tenderer's Queries	DFCCIL Response
A. Quei	ries of M/s Plasser	India vide letter dated 03.09.25	÷ =	
1	NOTICE INVITING E- TENDER Page 1 of 9	Tender Closing Date Time: 29/09/2025 15:00hrs	The current submission date is not sufficient to prepare the Tender on time. It is requested to kindly allow at least an additional 2 weeks to prepare and submit the tender after pre-bid queries due to rework several aspects of the tender submission and costing including, getting Work Done certificate as per Form-2A, Completion Certificate, CA certificate & cost estimation etc. as per Tender Document.	Not agreed.
2	SOR Page 13 of 178	Schedule A (For Manpower for Operation and Maintenance of DTE & MPT)  Qty-132 Months	We have observed a discrepancy in the stated completion periods within the NIT and the Schedule of Rates (SOR) documents. Specifically:  • The overall period of completion is mentioned as 144 months.  • However, under Schedule-A: Operation and Maintenance of Machine, the completion period is indicated as 132 months.  It is understood that the 144 months of operational quantity will be executed over a span of 12 years. The difference appears to be attributable to variations in the actual time required for IOH (Intermediate Overhaul), POH (Periodic Overhaul) and Tamping Unit Overhauling activities, as outlined in Schedules C, D, and E. These schedules may require less time than initially	





			estimated, thereby reducing the execution period for certain components of the project.  We seek confirmation or clarification on this understanding, particularly with regard to how the quantities and timelines will be adjusted during execution to ensure alignment with the contractual completion period.	
3	SOR Page 13 of 178	Schedule A (For Manpower for Operation and Maintenance of DTE & MPT): Operation and Maintenance of DFCCIL owned DTE Machine. The rate of this item includes all cost of Manpower, taxes, duties, Consumables (which includes all type of filters, lubricants and oils except HSD) required for smooth Operation and maintenance of Machine. This item also covers the cost of all oils (Except HSD) and filters needs to be replaced in IOH and POH schedules and also visit charges of Service Engineers for Preventive Maintenance of Machine and all planned Schedules of maintenance (except IOH and POH) and Breakdown	We request that to reconsider the estimation with the following:  1. O&M Cost Assessment (Schedule-A): The latest LAR (Last Accepted Rate) has not been considered in the cost assessment for Schedule-A under Operation and Maintenance. We request that the updated LAR be taken into account to ensure a realistic and fair estimation.  LOA No. WDFC FIELD UNIT-JAIPUR-CIVIL/JP-EN-TM-CGM-JP-2022 DT:17.09.2022, which pertains to the 3 <sup>rd</sup> year cost (i.e. Rs. 29,62,685.00 per month) for similar works and should serve as a relevant benchmark for the current estimation.  2. Datamatic 2.0 – Remote Data Analytics Services Package: The cost for the Datamatic 2.0 remote data analytics services package, which is applicable for a 12-year period, has not been considered in the assessment. We kindly request that this cost be reviewed and appropriately included in the overall evaluation.  3. Hydraulic Oil – Request for Exclusion from O&M Cost:	<ol> <li>Advertised rates have been rationalized by rationalizing the Mandatory Manpower requirements and cost of consumables.</li> <li>Datamatic 2.0 - Remote Data Analytics Services Package is not included in this tender as it can be done only by OEM.</li> <li>Request for Hydraulic Oil exclusion from O&amp;M LS monthly cost cannot be agreed.</li> </ol>





			We respectfully request that the cost of hydraulic oil be excluded from the O&M cost under Schedule A. It is further requested that the provision of the recommended brand/make of hydraulic oil during the operation period be arranged by the Department/Client, free of cost to the Contractor, as and when required.  We kindly request that this be reviewed and the necessary amendments be made accordingly:  "Operation and Maintenance of DFCCIL owned DTE Machine (1 No) and including Remote Data Analytics Services Package. The rate of this item includes all cost of Manpower, taxes, duties, Consumables (which includes all type of filters, lubricants and oils except HSD & Hydraulic Oil) required for smooth Operation and maintenance of Machine. This item also covers the cost of all oils (Except HSD) and filters need to be replaced in IOH and POH schedules and also visit charges of Service Engineers for Preventive Maintenance of Machine and all planned Schedules of maintenance (except IOH and POH) and Breakdown and including Remote Data Analytics Services Package."		
4	SOR Page 13 of 178	Schedule A (For Manpower for Operation and Maintenance of DTE & MPT): Operation and Maintenance of DFCCIL owned MPT Machine. The rate of this item includes all cost of Manpower, taxes, duties, Consumables (which includes all type of filters, lubricants and oils except HSD) required for smooth Operation and	We request that to reconsider the estimation with the following:  1. O&M Cost Assessment (Schedule-A):  The latest LAR (Last Accepted Rate) has not been considered in the cost assessment for Schedule-A under Operation and Maintenance. We request that the updated LAR be taken into account to ensure a realistic and fair estimation.  LOA No. EDFC FIELD UNIT-ALD-WEST-CIVIL /PRYJW-EN-TM-CGM-2023-04	<b>1. 2.</b>	Advertised rates have been rationalized by rationalizing the Mandatory Manpower requirements and cost of consumables.  Datamatic 2.0 – Remote Data Analytics Services Package is not included in this tender as it can be done only by OEM.





maintenance of Machine. This item also covers the cost of all oils (Except HSD) and filters needs to be replaced in IOH and POH schedules and also visit charges of Service Engineers for Preventive Maintenance of Machine and all planned Schedules of maintenance (except IOH and POH) and Breakdown

/01163050080328, Dated: 30/06/2023, which pertains to the 2<sup>rd</sup> year cost (i.e. Rs. 26,28,793.38 per month) for similar works and should serve as a relevant benchmark for the current estimation.

## 2. Datamatic 2.0 – Remote Data Analytics Services Package:

The cost for the Datamatic 2.0 remote data analytics services package, which is applicable for a 12-year period, has not been considered in the assessment. We kindly request that this cost be reviewed and appropriately included in the overall evaluation.

## Hydraulic Oil – Request for Exclusion from O&M Cost:

We respectfully request that the cost of hydraulic oil be excluded from the O&M cost under Schedule A. It is further requested that the provision of the recommended brand/make of hydraulic oil during the operation period be arranged by the Department/Client, free of cost to the Contractor, as and when required.

We kindly request that this be reviewed and the necessary amendments be made accordingly:

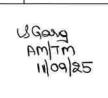
"Operation and Maintenance of DFCCIL owned MPT Machines (1 No) and including Remote Data Analytics Services Package. The rate of this item includes all cost of Manpower, taxes, duties, Consumables (which includes all type of filters, lubricants and oils except HSD & Hydraulic Oil) required for smooth Operation and maintenance of Machine. This item also covers the cost of all oils (Except HSD) and filters need to be replaced in IOH

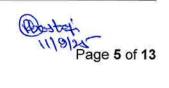
Request for Hydraulic Oil exclusion from O&M LS monthly cost cannot be agreed.

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			and POH schedules and also visit charges of Service Engineers for Preventive Maintenance of Machine and all planned Schedules of maintenance (except IOH and POH) and Breakdown and including Remote Data Analytics Services Package."	
5	SOR Page 14 of 178	Schedule C (POH of Machine) DTE & MPT  Manpower - Lump Sum manpower cost required for Periodic Overhaul of DTE & MPT Machine including all T & P and equipments required for executing POH successfully. In this rate cost of tamping unit overhauling is also included.  Note-During operation of this item, item No. 1 & 2 of Schedule A items will not be operated	We respectfully request clarification regarding the resumption of Operation and Maintenance (O&M) billing following the completion of the POH work.  "Once the POH work is completed and the machine is handed back for O&M, it is understood that Schedule-A will be reactivated, and payment will be made based on the remaining days of that month under Schedule-A item no-1 & 2 Operation and Maintenance."  Kindly confirm.	Yes. In case POH work gets started/completed in mid of month, then the monthly LS payment will be admissible for corresponding to no. of days actually worked/ 25 days of that month (Pro rata Basis).
6	SOR Page 14 of 178	Schedule D (IOH of Machine) DTE & MPT  Manpower - Lump Sum manpower cost required for Intermediate Overhaul of DTE & MPT Machines including all T & P and equipments required for executing IOH successfully.  Note- During operation of this item, item No.1 & 2 of Schedule A items will not be operated	With reference to Schedule D covering the Intermediate Overhaul (IOH) of DTE & MPT, we seek clarification regarding the resumption of Operation and Maintenance (O&M) billing following the completion of the POH work.  "Once the IOH work is completed and the machine is handed back for O&M, it is understood that Schedule-A will be reactivated, and payment will be made based on the remaining days of that month under Schedule-A item no- 1 & 2 Operation and Maintenance."	Yes. In case IOH work gets started/completed in mid of month, then the monthly LS payment will be admissible for corresponding to no. of days actually worked/ 25 days of that month (Pro rata Basis).





7	SOR Page 14 of 178	Schedule E (OH of Tamping units)  Manpower - Lumpsum manpower and other associated logistic cost required for overhauling of Entire Tamping unit of DTE & MPT machine. The cost of tools and plant required for doing overhauling and cost of transportation of tamping bank from DFCCIL premises to Contractor's workshop and back (if needed).  Note-During operation of this item, item No.1 & 2 of Schedule A items will not be operated.	With reference to Schedule E covering the OH of Tamping units of DTE & MPT, we seek clarification regarding the resumption of Operation and Maintenance (O&M) billing following the completion of the POH work.  Machine Availability and O&M Billing: "Once the Overhauling of Tamping units work is completed and the Tamping unit is handed back for O&M, it is understood that Schedule-A will be reactivated, and payment will be made based on the remaining days of that month under Schedule-A item no-1 & 2 Operation and Maintenance."  Kindly confirm.	Yes. In case OH of tamping unit work gets started/completed in mod of month, then the monthly LS payment will be admissible for corresponding to no. of days actually worked/ 25 days of that month (Pro rata Basis).
8	SOR Page 15 of 178	(iv) If due to any reason any machine is not to be operated for 15 or more days in continuation, then only 30% payment of item as per Schedule A shall be made and O & M Contractor will be free to demobilize up to 70% Staff deployed for O & M of Machine.	The scope of work necessitates the engagement of a trained, specialized, and skilled workforce rather than daily wage workers. Maintaining continuity with a technical team is crucial for the successful execution of long-term O&M projects.  Our internal policy mandates the retention of technical personnel throughout the duration of projects to ensure consistency and quality in service delivery.  In view of the above, we seek reconsideration and request for deletion of this clause based on the following key points:  1. Clause Does Not Safeguard the Contractor's Interests:  The clause appears unilateral and biased, offering no protection or support to the contractor in cases	The deletion of this tender clause cannot be agreed fully but the existing clause is proposed to be modified as under:  "If due to any reason any machine is not to be operated for 15 or more days in continuation, then only 30% payment of item as per Schedule A shall be made and 0 & M Contractor will be free to demobilize up to 70% Staff deployed for 0 & M of Machine. However, 0 & M work can be stopped for maximum 1 month duration (in addition to time required for IOH/POH/Taming unit OH) in period of every 1 year (1 yrs counting will be done from start from date of issue of





where non-operation is not attributable to the contractor. In an O&M framework, the contractor's obligation is to ensure machine readiness and efficient manpower deployment—not to control operational permissions or constraints such as track blocks or fuel availability. We respectfully seek clarification on the specific reasons for non-operation that would trigger this clause.

- 2. The nature of the O&M contract demands deployment of skilled, trained, and technically proficient manpower. These personnel are not general laborers but are specifically trained for specialized railway machinery. In view of the above, we propose that the clause in question be removed to safeguard the integrity and effectiveness of the long-term O&M project.
- 3. Frequent demobilization and remobilization of staff disrupts operational efficiency, and it risks loss of trained manpower and impacts continuity of service. In addition, it imposes additional administrative and logistical burdens on the contractor
- 4. Furthermore, we propose that the maximum allowable timeline for non-operation be clearly defined. Additionally, the contractor should be informed at least 45 days in advance about any such extended non-operation period, as per the current practices of the purchaser. This would allow the contractor to assess feasibility and decide whether to continue O&M deployment, ensuring better planning and avoiding sudden disruptions.

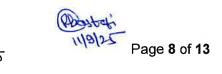
In view of the above, we propose that this clause be **deleted in its entirety**. Removing this provision will help safeguard the viability and integrity of the long-term O&M arrangement.

LOA) for which 15 days prior notice will be issued'.

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9 ITT 1.3.13(i) Eligib Criteria Page 29 of 17	a) Bidder must have experience of operation of	with respect to technical eligibility criteria:  Bidder must have experience of operation of one or more On-Track Machine(s) for Minimum duration of 12 months in India as on tender opening date and Definition of Eligible projects i.e. "Operation and/or Maintenance of On-Track Machines (including supply of spare parts & consumables) in Railway Sector in any country of the world." seems not to be co-related.  We therefore seek confirmation or clarification on the following:  • Is it correct to understand that a bidder who has work experience in the railway sector in any country of the world (as defined under 'Eligible Projects') must also independently demonstrate operation experience of On-Track Machines in India for a minimum duration of 12 months as of the tender opening date?  • Or, does international experience under the definition of 'Eligible Projects' suffice for meeting the eligibility criteria?	Bidder must have experience of operation of one or more On-Track Machine(s) for Minimum duration of 12 months in India as on tender opening date.  1. Above experience has to be of India only of any Railway systems.  2. The logic of this clause is that the O & M agency must have basic experience of operation of Track MC on existing Indian Railway systems (knowledge of Train working/running as O & M work has to be done of track adj. to which actual train services are in operation during actual O & M duration also)



	¥	Railway Sector in any country of the world.		
10	CHAPTER V SCC Page 77 of 178	1.6 GENERAL REQUIREMENTS  1.6.1 The O & M Contractor has to execute the work of Operation & Maintenance of various Track Machines which will be deployed over pan DFC network as per the instructions of DFCCIL. During the execution of the contract HSD is to be provided by DFCCIL free of cost to the O & M Contractor at Stabling siding. The cost of all consumables, manpower and other logistics required for operation and maintenance of machines are included on contract price excluding cost of HSD oil.	We would like to know that Operation and Maintenance team of specific Track Machine does not competent to O&M of various Track Machines because they specialised in their own area.  The Operation and Maintenance (O&M) team of a specific Track Machine is technically trained and specialized only in the operation and maintenance of that particular type of machine. These personnel are not generally equipped or qualified to handle other categories of Track Machines, as each type demands distinct technical expertise, skill sets, and OEM-specific knowledge.  Given this practical limitation, we request deletion or suitable amendment of the above clause.	GENERAL REQUIREMENTS as per clause 1.6 of SCC is specific to only those MC which are part of tender.  For example, if tender is for 1 MPT plus 1 DTE, then O & M agency manpower shall have experience/trained for both DTE and PCTM in case manpower is planned with aim to have common set for O & M of both MC, otherwise it is MC specific.
11	CHAPTER V SCC Page 77 of 178	1.6 GENERAL REQUIREMENTS  1.6.2 The O & M Contractor is responsible for ensuring the availability of machines for 8 hour every day for Machine working (which might be increased by up to 2 to 3 hours depending on traffic condition over DFCCIL during operation). During the maintenance shift, the stipulated Scheduled Maintenance and preventive	It is understood that <b>Engine and ZF gear</b> box overhauling or replacement shall be in the scope of DFCCIL.  Please clarify.	In this connection, please refer clause No.1.9.5 of SCC of tender.





		checks of Machines of all assemblies (like engines, generators, electrical control system etc.) or sub-assemblies (various water & HSD oil pumps, sensors etc.) as specified by OEM in Various OEM/Machine Manufacturer Maintenance manuals to ensure its upkeep shall be carried out.		±
12	CHAPTER V SCC Page 79 of 178	1.7 MAINTENANCE OF TRACK MACHINE  1.7.7 Routine maintenance of undercarriage systems shall also be undertaken by the contractor. All Workshop facilities to be arranged by contractor including repair of under frame system and for wheel turning.	1.7.7 Routine maintenance of undercarriage systems shall also be undertaken by the contractor. All Workshop facilities to be arranged by contractor except for repair of under frame system and for wheel turning.	Not agreed. However, DFCCIL will do the coordination with Indian Railway workshops for arranging the same in case O & M agency request for same in writing.
13	CHAPTER V SCC Page 80 of 178	1.9 SPARE PARTS 1.9.5 The Contract scope cover the overhauling of Engine of Machine. The Manpower cost required for overhauling of engine is covered in rates of items of schedule A, C and D of SOR of this RFP. The payment corresponding to cost of various spare parts utilized in doing engine overhauling will be done through Schedule B of SOR.	We would like to clarify that we are not an Original Equipment Manufacturer (OEM) for engines, and engine overhauling does not fall within the scope of our business operations. Accordingly, such activities should be considered beyond the responsibilities of the contractor. We respectfully request that this requirement be brought under the obligations of DFCCIL.	Not agreed as DFC has planned to outsource complete O & M back-to-back

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14	ITT 1.3.13(i) Eligibility Criteria	Minimum Local content Certificate as per Form-18(MII)	It is requested to kindly provide the <b>standard format</b> for Local Content Certificate which will	<b>Agreed.</b> Format for local content certificate will be provided.
	Page 21 of 179		issued by a Chartered Accountant (CA), to fulfill	
			the Public Procurement (Preference to Make in	
			India), Order 2017 and its amendments by DPIIT.	
15	Chapter- II	5.0 MANDATORY	It is requested to kindly suggest the Bid Security	The value of stamp paper is Rs.100/-
	SCHEDULE OF	REQUIREMENTS OF	stamp paper of appropriate value for submission of	
	REQUIREMENTS	ELECTRONIC TENDERS	EMD to the employer.	
	Page 17 of 179	(proforma as per Form – 5)		
16	General	Stamp Paper Second Party	It is requested to kindly clarify whether the second	2 <sup>nd</sup> party's name on the stamp paper
		Name Clarification:	party's name on the stamp paper should be	should be mentioned either
			mentioned in full as "DEDICATED FREIGHT	"DEDICATED FREIGHT CORRIDOR
			CORRIDOR CORPORATION OF INDIA LIMITED"	CORPORATION OF INDIA LIMITED" or
			or if the abbreviation "DFCCIL" is sufficient,	"DFCCIL" but in case of BG in lieu of
			considering the word limitation on the stamp paper.	EMD direction of BG issuing bank are
				to be followed.
B. Queries r	raised by M/s SRB	vide letter dated 07.09.2025		
1	Page No: 29	(A) Technical Eligibility Criteria	Modification - We request you to kindly modify the	Not agreed as operation of machine is
	Clause No. 1.3.13	a) Bidder must have experience	clause as:	to be done adjacent to DFCCIL/Railway
	(i) Eligibility	of operation of one or more On-	"Bidder must have experience of operation and/or	running traffic, where <b>actual</b>
	Criteria	Track Machine(s) for Minimum	maintenance of one or more On-Track Machine(s) for	operational experience is essential to
	, and the second second	duration of 12 months in India as	minimum duration of 12 months in India as on tender	ensure safety during operation of
		on tender opening date.	opening date."	Machine.
			Comment - We would like to draw your kind attention	
			that the maintenance is a critical part and needs a lot	
			of expertise and also plays a crucial role equally for	
			tender, whereas here only operation is given more	
			weightage.	
	_			
	*		We request you to give the equal importance to	
			maintenance as well as we are representative of the	
	7		regular supplier of Track Machines to Indian Railways	
			providing services for maintenance and AMCs with	
			Zonal railways.	





			We also think that this is a specialized machine and needs proper technical knowledge to maintain the machine in proper condition.  Above modification if done will ensure broader participation in the tender as outsourcing of the operation has started recently by DFCC.  Further its already stated in the tender that the machine operator will be properly trained and certified by DFCCIL so we hope that above modification is feasible.	Not award The clause is intended to
2	*	b) Eligible projects executed: Total value of all Eligible Projects work done during last 05 years and current year ending last day of month previous to the one in which tender is invited should be minimum 0.5 times of advertised tender value.	Modification - We request you to kindly modify the clause as:  "Total value of all Eligible Projects work done during last 05 years and current year ending last day of month previous to the one in which tender is invited should be minimum 0.2 times of advertised tender value."  Comment - As per our understanding, technical eligibility should not include any financial aspect. Anyhow this clause shall be amended for broader participation.	Not agreed. The clause is intended to assess the bidder's experience of executing same nature of work.
3	1.3.13 (i) Eligibility Criteria (A) Technical Eligibility Criteria NOTE Page :30	<ol> <li>Value of Eligible works done by a member in an earlier JV Firm shall be reckoned only to the extent of the concerned member's share in that JV firm for the purpose of satisfying his / her compliance to the abovementioned technical eligibility criteria in the tender under consideration.</li> <li>For Technical Eligibility Criterion 1.3.13 (i) A (b), the value of Eligible Project work done by a member in an earlier JV Firm shall be reckoned only to the</li> </ol>	Modification – Both Points are similar so one can be deleted  Comments – We hope that both Points are similar so one shall be omitted from the document	Not agreed.





24		extent of the concerned member's share in that JV firm for the purpose of satisfying his / her compliance to the abovementioned technical eligibility criteria in the tender under consideration	52	
4	Page No: 80 Clause - 1.9 SPARE PARTS Sub Clause No. 1.9.5	overhauling of Engine of Machine. The Manpower cost required for overhauling of engine is covered in rates of items of schedule A, C and D of SOR of	Comments – We would like to clarify that we are not an Original Equipment Manufacturer (OEM) for engines. Therefore, engine overhauling shall not fall	Not agreed as DFC has planned to outsource complete O & M back-to-back

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