Request for Proposal: Project Consultancy Services for Updation of Traffic Study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section)



# DEDICATED FREIGHT CORRIDOR CORPORATION OF INDIA LIMITED

PROJECT

# CONSULTANCY SERVICES FOR UPDATION OF TRAFFIC STUDY FOR WESTERN DFC AND EASTERN DFC (INCLUDING SONNAGAR – DANKUNI SECTION)

# REQUEST FOR PROPOSAL DOCUMENT

No.- 42/HQ/OP & BD/UPDATION OF TRAFFIC STUDY/E & W DFC/15

issued by:

DEDICATED FREIGHT CORRIDOR CORPORATION OF INDIA LIMITED, 5th FLOOR, PRAGATI MAIDAN METRO STATION BUILDING COMPLEX, NEW DELHI, INDIA

Date: 24/06/2015

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## DISCLAIMER

- 1. The Consultant Firm should satisfy itself that the Document is complete in all respects. Intimation of discrepancy, if any, should be given to the specified office immediately. If no intimation is received by this office by the date 03/07/2015 and address mentioned in Section 3.6, it shall be deemed that the RFP Document is understood in all respects and Consultant Firm is satisfied.
- 2. Neither DFCCIL nor their employees nor their consultants will have any liability to any prospective Consultant Firm or any other person under the law of contract, tort, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this RFP Document, any matter deemed to form part of this RFP Document, the award of the Assignment, the information and any other information supplied by or on behalf of DFCCIL or their employees, any consultants or otherwise arising in any way from the selection process for the Assignment.
- **3**. DFCCIL reserves the right to reject any or all of the Applications submitted in response to this RFP Document at any stage without assigning any reasons whatsoever. DFCCIL also reserves the right to withhold or withdraw the process at any stage with intimation to all who submitted the RFP Application.
- 4. DFCCIL reserves the right to change/ modify/amend any or all of the provisions of this RFP Document before opening of bids. Such changes shall be notified to all the prospective Applicants by DFCCIL who have purchased/obtained the bid document.
- 5. Firms submitting bid document/s downloaded from the DFCCIL website should ensure the submission of the undertaking as stipulated in para 3.1(7) of the "Instructions to Applicants". In absence of such undertaking, DFCCIL reserves the right to reject such bid document/s.

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## **ABBREVIATIONS**

| DFC    | Dedicated Freight Corridor                              |
|--------|---|
| RFP    | Request for Proposal                                    |
| EPC    | Engineering Procurement and Construction                |
| INR    | Indian Rupees   |
| DFCCIL | Dedicated Freight Corridor Corporation of India Limited |
| MOR    | Ministry of Railways                                    |
| PPP    | Public Private Partnership                              |
| SPV    | Special Purpose Vehicle                                 |

## **1. INTRODUCTION**

DFCCIL has planned to update the Traffic Study For the Western and Eastern DFC (including Sonnagar – Dankuni Section).

- 1. Dedicated Freight Corridor Corporation of India Limited (DFCCIL), an enterprise of the Government of India, invites Request for Proposal (RFP) from reputed consultants for Project Consultancy Services for the above project. The terms of reference are provided in Chapter 2.
- 2. A single stage, two package selection process is being followed to select preferred Applicant for the Project Consultancy Services. The consultant firms are invited to submit their technical and financial proposals, in response to this Request for Proposal (RFP document) issued by DFCCIL on the presented bid document.
- 3. The firms will be given the flexibility to propose more than one set of key professional(s). In case the firm is fielding more than one set of key professionals, names of all should be repeated in all the offers. The actual team for the assignment, offered to the successful bidders will be chosen by DFCCIL from among them.
- 4. The contents of this RFP Document include the following:
- a) Information to Applicants, including Terms of Reference, Instructions to Applicants, Evaluation criteria for technical and financial proposals;
- b) Technical Proposal Submission Forms: TECH 1 to TECH 7
- c) Financial Proposal Submission Forms : FIN 1
- d) Draft Consultant Services Agreement

## 2. TERMS OF REFERENCE

## 2.1 Background

- a) DFCCIL has planned to update the Traffic Study For the Western and Eastern DFC (including Sonnagar Dankuni Section) on PPP mode.
- b) Traffic analysis and projection of the both Corridors were carried out in year 2009 which is old and needs updation.

## 2.2 Terms of Reference.

- 2.2.1 The studies by the consultants would be basically to assess traffic growth on both the Eastern and Western corridors in terms of section 2.2.2
- 2.2.2 Detailed Terms of Reference for the proposed pre feasibility study are as under:
  - (i) To assess traffic on both Western and Eastern Dedicated Freight Corridors commoditywise freight transport demand for 30 years (2013-14 to 2043-44) year wise based on actual freight traffic movement during base year 2013-14. The Feeder Route of DFC Corridors should be taken into account.
  - (ii) Updation of NTKM & GTKM for loaded trains, subsection wise, and also number of empty rakes (Stock wise) with lead for both Eastern Corridor and Western Corridor based on following
    - a) Actual Traffic movement during year 2013 -14
    - b) Change in profile based on actual movement and already planned.
  - (iii) Updation of traffic study carried out by IL&FS in 2009 including Traffic Projection Commodity wise, number of trains & million tones, lead on the section for 30 years (2013-14 to 2043-44) year wise.
  - (iv) Validation of in-house study of Dankuni Gomoh Section of Eastern DFC
  - (v) Freight earning to be calculated over the projected period for handling the projected level of traffic based on Indian Railways methodology of apportionment.

## 2.3 Deliverables

The Consultants shall submit 5 hard copies and 1 CD of all reports and presentations, in English. This should include hard copy of all the Working Sheets.

The Consultants shall submit the following deliverables as per the specified timelines:

| No. | Deliverable/ Milestone | Time from<br>Award of Work | Description  |
|-----|------------------------|----------------------------|--|
| 1   | Inception Report       | 2 week                     | Inception Report should include the work plan,<br>including key activities to be taken, experts to<br>be deployed (with days on site and in home-<br>office), periodic review meetings with the<br>client, presentations, etc. |

| No. | Deliverable/ Milestone  | Time from<br>Award of Work | Description  |
|-----|---|----------------------------|--|
| 2   | Interim Report  | 4 weeks                    | This should cover the output under section 2.2   |
| 3   | Submission of traffic<br>figure of Sonnagar –<br>Dankuni Section of<br>Eastern DFC on PPP<br>mode | 8 weeks                    | This should cover the output under section of 2.2.2  |
| 3   | Presentation to DFCCIL  | 12 weeks                   | This should cover the scope of work.   |
| 4   | Draft Final Report  | 16 weeks                   | This should cover the scope of work.   |
| 5   | Final Report  | 18 weeks                   | This should cover the modifications/<br>suggestions (if any) by the client in the Draft<br>Final Report. |

## 2.4 Consulting Firm

- a) Should have experience of undertaking similar projects in Transport Infrastructure Sector (Rail, Road, Airport, Port) and should have completed to the satisfaction of the client at least 3 projects of similar nature in the last 10 years, having consultancy contract value not less than Rs. 20 lakhs, with at least one of the projects should have been done in the rail sector.
- **b)** The average annual turn over of the firm in the last 3 years (2012-13 to 2014-15) from consultancy assignments should be at least Rs. 1 crore . The applicant should provide certified documents in support of the turn over details.

## 2.5 Team Composition

All the prospective Consultants shall have sufficient qualified personnel and resources to accomplish all the services described herein within the prescribed time.

The proposed project team should consist of the following minimum personnel:

- **Team Leader (Railway Expert/Operations)** should have extensive experience of preparing traffic estimations and market studies and financial appraisal in transport infrastructure sector and railway sectors. The Team Leader should have relevant professional qualification such as in Transport Economics/ Logistics Management/ Master in Business Administration and must possess a minimum of 15 years experience, with increasing levels of responsibility.
- **Railway Traffic Specialist** should have extensive experience in undertaking traffic studies and market assessments in relation to transport and logistics. The Specialist should have relevant professional qualification such as in Transport Economics/ Logistics Management and must possess a minimum of 10 years experience, with 5 years in the relevant field of study with increasing levels of responsibility.

## 2.6 Payment Schedule

The Consultants shall be paid on successful completion of the specified milestones. The payment schedule is presented below.

90% of the payments for each milestone will be released within 30 days of the bill raised after submission of each KD report, while the balance 10% will be released after the approval of the respective KD report by DFCCIL.

| KD | Milestone   | Payment |
|----|---|---------|
| 1  | Submission of Inception Report                            | 10%     |
| 2  | Submission of Interim Report after Presentation to DFCCIL | 20%     |
| 3  | Submission of Updated Traffic Projection                  | 20%     |
| 4  | Submission of Final Report                                | 30%     |
| 5  | Approval of Final Report                                  | 20%     |

The other payment terms and conditions, as stipulated in the Consultancy Contract, shall apply.

## 3. INSTRUCTIONS TO APPLICANTS

## 3.1 General

- 1. DFCCIL invite Tender for consultancy services with respect to Term of Reference brought out in Chapter 2.
- 2. The selection is based on lowest financial evaluated price method of technically qualified bidder and further details on the evaluation process as specified in chapter 4.
- 3. Invitation for Bids The Applicants are invited to submit their Technical and Financial Proposal (in separate covers), as specified in section 3.7 for providing consulting services required for the assignment. The proposal shall be the basis for award of contract. Please refer to the subsequent sections for further details.
- 4. In preparing their Proposals, Applicants are expected to examine in detail the documents comprising this RFP Document. Material deficiencies in providing the information requested may result in rejection of an applicant.
- 5. The Applicants are requested to submit the proposal and all their correspondence in English.
- 6. DFCCIL reserve the right to not select any or all of the applicant(s) without assigning any reason whatsoever.
- 7. The RFP document can be purchased at a price of Rs. 3,000.00 (Three thousand only) from DFCCIL Office during working hours or can be downloaded from the website. The receipt in original in case of purchase of form from DFCCIL Office or if RFP downloaded from DFCCIL website, a DD of Rs. 3,000.00 (Three Thousand only) payable in favour of "Dedicated Freight Corridor Corporation of India Limited" should be submitted along with offer at the time of submission in a separate envelope marked "Cost of Bidding Documents" failing which the offer will be summarily rejected. It will be the responsibility of the bidder who is submitting the bid on downloaded bidding documents to check and see any addendum/corrigendum issued in this regard from the website from time to time and ensure submikssion of bid along with all addendum/corrigendum. Firms submitting bid document/s downloaded from the DFCCIL website should ensure the submission of the following undertaking:

"We have not made any tampering or changes in the bidding documents on which the bid is being submitted and if any tampering or changes are detected at any stage, we understand the bid will invite summary rejection and forfeiture of bid security/the contract will be liable to be terminated along with forfeiture of performance security, even if LOA has been issued"

8. Bid Security – The bidder will submit bid security of Rs. 1,00,000/- (Rupees One lac only) at the time of submission of offer in the form of Demand Draft only. The same shall be returned to unsuccessful bidders on finalization and award of tender. In case of successful bidder, bid security will be replaced by performance guarantee, which will be returned on successful completion of assignment.

The Demand Draft shall be placed in an separate envelope. Bids received without the appropriate Bid Security shall be summarily rejected.

- 9. The firms nominating more than one set of teams for the studies can indicate names of all the teams in each of the bid offer. These names should be repeated in all the offers.
- 10. There will be no Pre-Bid meeting held and correspondence will be entertained only as per Para 1 of disclaimer.

## 3.2 Conflict of Interest

1. It is expected that the Consultants shall provide professional, objective, and impartial advice and at all times hold the Client's interests paramount, avoid conflicts with other assignments or their own corporate interests and act without any consideration for future work. Consultants shall not be engaged for any assignment that would be in conflict with their prior or current obligations to other clients, or that may place them in a position of not being able to carry out the assignment in the best interest of the Client. Without limitation on the generality of the foregoing, Consultants, and any of their associates shall be considered to have a conflict of interest and shall not be engaged for the work under any of the circumstances set forth below:

a) If there is a conflict among consulting assignments, the Consultant (including its personnel and sub-consultants) and any subsidiaries or entities controlled by such Consultant shall not be recruited for the relevant assignment. The duties of the Consultant depend on the circumstances of each case. While continuity of consulting services may be appropriate in particular situations if no conflict exist, a Consultant cannot be engaged to carry out an assignment that, by its nature, will result in conflict with another assignment of such Consultant. For example, a Consultant engaged to prepare engineering design for an infrastructure project shall not be recruited to prepare an independent environmental assessment for the same project; similarly, a Consultant assisting a client in privatization of public assets shall not purchase, nor advise purchasers of, such assets or a Consultant hired to prepare terms of reference for an assignment shall not be recruited for the assignment in question.

## 3.3 Fraud and Corruption

1. It is expected that the consultants observe the highest standard of ethics during the procurement and execution of such contracts. In pursuance of this policy & for the purposes of this provision, definition of the terms set forth shall be as follows:

a) "corrupt practice" means behaviour on the part of officials in the public or private sectors by which they improperly and unlawfully enrich themselves and/or those close to them, or induce others to do so, by misusing the position in which they are placed, and it includes the offering, giving, receiving, or soliciting of anything of value to influence the action of any such official in the procurement process or in contract execution; and

b) "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the borrower, and includes collusive practices among Applicants (prior to or after bid submission) designed to establish bid prices at artificial, non-competitive levels and to deprive the borrower of the benefits of free and open competition.

- 2. An Applicant's submission or proposal will be rejected if it is determined that the Applicant being considered / recommended for award has engaged in corrupt or fraudulent practices in competing for the contract; and
- 3. The Applicant will be declared as a firm ineligible, either indefinitely or for a stated period of time, for award of Consultancy Contract if it, at any time, determines that the firm has engaged in corrupt or fraudulent practices in competing for, or in executing the said project.

## 3.4 **Performance Guarantee**

Bid Security in the form of a Demand Draft, from a scheduled Indian Bank in favour of 'Dedicated Freight Corridor Corporation of India Limited', payable at New Delhi, for the sum of Rupees One Lac (Rs. 1,00,000.00) will be required to be submitted by each Applicant.

For the successful bidder the bid security will be retained by the DFCCIL till the finalization of Project Report. After selection of the successful applicant the bid security will serve as the performance guarantee/Security till the submission of the Finalization of Project Report.

## 3.5 Proposal Validity

The Proposal shall remain valid for acceptance by DFCCIL for a period of 180 days from the last date of submission of proposals as specified in section 3.8. In case of need DFCCIL may request the Applicants to extend the period of validity of their proposals on the same terms and conditions and the Applicants shall have the right to refuse such further extension.

## 3.6 ENQUIRIES & CLARIFICATIONS

Enquiries, if any, can be addressed to: **Alok Sharma** General Manager (TS & Co-ordination), Room No- 405. 4<sup>th</sup> Floor, Dedicated Freight Corridor Corporation of India Limited Pragati Maidan Metro Station Building Complex, New Delhi - 110 001 Phone: +91-11-23454820, Fax +91-11-23454822, Email: aloksharma@dfcc.CO.in

## 3.7 Submission of Proposal

The Applicant shall submit its Proposal in the following covers:

Cover 1 - Cost of Bidding documents (RFP Purchase receipt/fee);(name of the work)

Cover 2 – Bid Security; (name of the work)

Cover 3 – Technical Proposal; (name of the work)

Cover 4 – Financial Proposal; (name of the work)

Outer Cover – This shall contain the sealed Cover 1, 2,3 and 4.

## 3.7.1 Outer Cover

All parts of the Proposal (sealed Cover 1, sealed Cover 2, sealed cover 3 and sealed Cover 4) organised as above, shall be placed in a sealed outer envelope or a box, with the following inscription:

Outer Cover – Proposal for Project Consultancy Services for updation of traffic study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section).

Submitted by: \_\_\_\_\_(name of Consultant Firm)

Submitted To Alok Sharma General Manager (TS & Co-ordination), Room No- 405. 4th Floor, Dedicated Freight Corridor Corporation of India Limited Pragati Maidan Metro Station building Complex, New Delhi - 110 001

The Applicant can submit the Proposal by registered post/ courier or submit the same in person, so as to reach the designated address by the time and date stipulated. No delay in the submission of the

Proposal for any reason will be entertained. Any Proposal received by DFCCIL after the deadline for submission of the Proposals stipulated, shall not be opened.

#### Cover 1 - Cost of Bidding Documents 3.7.2

The applicant shall place the original receipt or a DD as specified in 3.1 (7) in this sealed cover, which shall be inscribed as under:

Cover 1 - Cost of Bidding Documents

(Proposal of Project Consultancy Services for Updation of traffic study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section).

Submitted by:

(name of Consultant Firm)

#### 3.7.3 Cover 2 – Bid Security

The Applicant shall place the original Bid Security as specified in 3.1 (8) in this sealed cover, which shall be inscribed as under:

Cover - 2: - Bid Security

[Proposal for Project Consultancy Services for Updation of traffic study for Western DFC and Eastern DFC (including Sonnagar - Dankuni section).

Submitted by: \_\_\_\_\_(name of Consultant Firm)

#### 3.7.4 Cover 3 – Technical Proposal

The Applicant shall place one (1) original and two (2) copies along with one (1) soft copy (in CD form) of the Technical Proposal in a sealed envelope, which shall be inscribed as under:

Cover -3: - Technical Proposal

[Proposal for Project Consultancy Services for Updation of traffic study for Western DFC and Eastern DFC (including Sonnagar - Dankuni section).

Submitted by:

(name of Consultant Firm)

In the event of any discrepancy between the original and the copies of the Proposal, the contents of

the 'Original' Technical Proposal shall prevail.

3.7.5 Cover 4 – Financial Proposal

The Short-listed Applicant shall place the original Financial Proposal in a sealed envelope, which shall be inscribed as under:

Cover - 4: - Financial Proposal

[Proposal for Project Consultancy Services for Updation of traffic study for Western DFC and Eastern DFC (including Sonnagar - Dankuni section).

\_\_\_\_\_(name of Consultant Firm) Submitted by: \_\_\_\_

#### 3.8 Last Date of Submission

The Proposals must be received by DFCCIL not later than 15:00 hours of the 23/07/2012 at the following address:

## **Alok Sharma**

General Manager (TS & Co-ordination),

Room No- 405. 4th Floor,

Dedicated Freight Corridor Corporation of India Limited Pragati Maidan Metro Station building Complex, New Delhi - 110 001

## 3.9 Bid Opening

- 1. Interested Bidders may like to be present in DFCCIL office at the closing time of bid submission and witness the Bid Opening immediately thereafter at 15.30 hrs. Only the outer envelope consisting items as per section 3.7, will be opened and availability of RFP purchase receipt/fee and Bid Security amount will be checked.
- 2. All financial proposals will, however, be kept unopened in the envelope containing the 'Financial Proposal'.
- 3. After the bid opening, the evaluation of the Technical Proposals received shall be initiated.
- 4. The Applicants who have successfully qualified the Technical Proposal stage shall be notified in due course about the opening of the Financial Proposals and they may nominate their authorised representative to attend the financial proposal opening.
- 5. The other Applicants who have not qualified in the Technical Evaluation shall also be notified by DFCCIL subsequently.

## 3.10 Preparation of Proposal

## 3.10.1 Technical Proposal

In preparing the Technical Proposal, the Applicants are expected to examine the document constituting this RFP in detail. Material deficiencies in providing the information requested may result in rejection of a proposal.

#### 3.10.2 Key factors to be considered

The following are expected of a bidder:-

- 1. It is desirable that the Team Leader shall be permanent employees of the firm or have had an extended and stable working relationship with it.
- 2. Key Experts must, at a minimum, have the experience in the areas specific to this consultancy, and must preferably have worked under conditions similar to those prevailing in the instant situation.
- 3. The proposed staff are expected to perform the services and key tasks assigned to them and confirm their time commitment to be deployed on the field. Change of key professionals after award of contract will generally be not allowed. In case the key professionals are changed, a penalty of 20% of the contract value will be deducted for each change. Same key professional cannot be nominated by more than one firm.
- 4. The firm should provide adequate support staff.
- 5. Reports to be issued by the consultants as part of this assignment must be in English.
- 6. Technical Proposal shall not include any forms or information pertaining to the Financial Proposal, failing which such a proposal may be outright rejected.

## 3.10.3 Organisation of the Technical Proposal

The Technical Proposal shall be organised in the following manner:

| SN | Description  | Relevant Exhibit |
|----|--|------------------|
| 1  | Technical Proposal Submission Form                     | TECH-1           |
| 2  | Comments or Suggestions on the Terms of Reference      | TECH-2           |
| 3  | Description of the Approach, Methodology and Work Plan | TECH-3           |
| 4  | Team Composition and Task Assignments                  | TECH-4           |
| 5  | Curriculum Vitae (CV) for Proposed Professional Staff  | TECH-5           |
| 6  | Work Schedule  | TECH-6           |
| 7  | Credentials of the firm                                | TECH-7           |

## 3.11 Financial Proposal

Key factors to be considered

- 1. In preparing the Financial Proposal, the Applicants are expected to take into account the requirements and conditions outlined in the RFP documents.
- 2. The Financial Proposal should be as per the format specified. It is a lump-sum cost contract.
- 3. The Financial Proposal should clearly estimate and specify, as a separate amount, the service tax imposed on the Applicant. These charges would be paid on actual but limited to this estimate of the bidder, except where there is a revision of the rates or a fresh levy is imposed by the government after the bid opening date.
- 4. Applicants shall express the price of their services in Indian Rupees only.
- 5. All payments shall be subject to deduction of tax at source in accordance with the provisions of the Indian Income Tax Act and any other applicable law.

## 3.12 Organisation of the Financial Proposal

The Financial Proposal shall be organised in the following manner:

| No. | Description   | Relevant Exhibit |
|-----|---|------------------|
| 1.  | Financial Proposal Submission Form and Summary of Costs | FIN-1            |

## 3.13 Other Instructions

All applicants should note the following:

- 1. Proposals that are incomplete in any respect or those that are not consistent with the requirements as specified in this RFP Document or those that do not contain the information as per the specified formats, may be considered non-responsive and may be liable for rejection.
- 2. Strict adherence to formats, wherever specified, is required. Non-adherence to formats may be a ground for declaring the Proposal as non-responsive.
- 3. All communication and information should be provided in writing and in English language only.
- 4. The metric system shall be followed for units.

- 5. All communication and information provided should be legible, and wherever the information is given in figures, the same should also be mentioned in words. In case of conflict between amounts stated in figures and words, the amount stated in words will be taken as correct.
- 6. No change in or supplementary information to a Proposal shall be accepted once submitted. However, DFCCIL reserves the right to seek additional information from the Consultant Firms, if found necessary, during the course of evaluation of the Proposal. In case of nonsubmission, incomplete submission or delayed submission of such additional information or clarifications sought by DFCCIL, the Proposal would be evaluated solely on the basis of the available information.
- 7. The Proposals shall be assessed as per the criteria specified in this RFP Document. However, within the broad framework of the evaluation parameters as stated in the RFP Document, DFCCIL reserves the right to make modifications to the stated evaluation criteria, which would be uniformly applied, to all the Consultant Firms.
- 8. The Consultant Firm (Applicant) should designate one person ("Contact Person" and "Authorised Representative and Signatory") authorised to represent the Consultant Firm in its dealings with DFCCIL. This designated person should hold the Power of Attorney and be authorised to perform all tasks including but not limited to providing information, responding to enquiries, entering into contractual commitments on behalf of the Consultant Firm, etc. The Covering Letter submitted by the Applicant shall also be signed by the Authorised Signatory and also shall bear the stamp of the entity thereof.
- 9. DFCCIL reserves the right to reject any or all of the Proposals without assigning any reason whatsoever. DFCCIL also reserves the right to hold the process of selection or withdraw the process or shorten or enlarge the scope of work or modify or amend the terms of reference at any time till the process is finalised duly informing all the Applicants.
- 10. DFCCIL reserves the right to vet and verify any or all information submitted by the Consultant Firms.
- 11. If any claim made or information provided by the Consultant Firm in the Proposal or any information provided by the Consultant Firm in response to any subsequent query by DFCCIL, is found to be incorrect or is a material misrepresentation/suppression of facts, then the Proposal will be liable for rejection. Mere clerical errors or bona-fide mistakes may be treated as an exception at the sole discretion of DFCCIL and if DFCCIL is adequately satisfied.
- 12. The Consultant Firm shall be responsible for all the costs associated with the preparation of their Proposal. DFCCIL shall not be responsible in any way for such costs, regardless of the conduct or outcome of this process.

## 4: EVALUATION OF TECHNICAL AND FINANCIAL PROPOSAL

## 4.1 The objective of the assessment

The objective of the assessment of evaluation is to select a highly capable Applicant who offers the best combination of high quality and price. The evaluation is based on lowest evaluated financial offer.

## 4.2 **Proposals Evaluation**

- 1. The evaluators of the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.
- 2. The Consultant is not permitted to alter or modify its Proposal in any way after the proposal submission deadline. While evaluating the Proposals, the Client will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.

## 4.3 Evaluation criteria of Technical Proposals

The Client's evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and the RFP, applying the evaluation criteria, sub-criteria, and point system specified in the **clause 4.4**. Each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP or if it fails to achieve the minimum technical score indicated in the clause **4.5**.

## 4.4 Criteria, sub-criteria, and point system for the evaluation of the Technical Proposals:

Evaluation criteria for technical proposal

Points (100)

- (i) Specific experience of the Consultant (as a firm) relevant to the Assignment: 10
- (ii) Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TOR): 30
  - a) Technical approach and methodology: 10
  - b) Work Plan: 10
  - c) Organization and staffing: 10
- (iii) Key Experts' qualifications and competence for the Assignment: 60
  - a) Team Leader 35
  - b) Railway Traffic Expert 25

**NOTE : -** The CV of each key expert shall be evaluated based on the following methodology:

- a) General qualifications (general education, training, and experience (30%)
- b) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments) (70%)
- 4.5 The minimum technical score required to pass is: 60%
- **NOTE :** The offers from Firms not fulfilling the eligibility criteria laid down for the Firm's capability in clause 2.4, will not be evaluated further for key professional and the offer will be declared as non responsive.

#### 4.6 Evaluation of Financial Proposal

- 1. Financial proposals of Applicants who have been found suitable in Technical Evaluation will be opened and evaluated.
- 2. The evaluation committee will determine whether the financial proposals are complete, correct and free from any computational errors. The Financial Proposal must be in terms of INR. The Quoted Financial Price shall include all expenses including out of pocket expenses etc. to be incurred by the Consultant to complete the assignment. The Financial Proposal should clearly estimate and specify, as a separate amount, the service tax imposed under the applicable law, on the Applicant. This charge would be paid on actual but limited to this estimate of the bidder, except where there is a revision of the rates or a fresh levy is imposed by the government after the bid opening date.
- 3. If there is a discrepancy between the total sum indicated and the sum of individual items, the amount arrived by summarising the items will be taken for evaluation.

## TECH – 1: FORMAT OF THE COVERING LETTER

#### (The covering letter is to be submitted by the Consultant on their Letter Head Paper)

Date

То

## Alok Sharma

General Manager (TS & Co-ordination), Room No- 405. 4th Floor, Dedicated Freight Corridor Corporation of India Limited Pragati Maidan Metro Station building Complex, New Delhi - 110 001

#### Dear Sir,

# Sub: RFP Application for Project Consultancy Services for Updation of traffic study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section).

We, the undersigned, offer to provide the Project Consultancy Services for Updation of traffic study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section) in accordance with your Request for Proposal Document and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal, and a Financial Proposal sealed under a separate envelope.

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

If negotiations are held during the period of validity of the Proposal, i.e., before the date indicated in section 3.5 of the RFP Document, we undertake to negotiate on the basis of the proposed staff. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

("We have not made any tampering or changes in the bidding documents on which the bid is being submitted and if any tampering or changes are detected at any stage, we understand the bid will invite summary rejection and forfeiture of bid security/the contract will be liable to be terminated along with forfeiture of performance security, even if LOA has been issued") \*

We undertake, if our Proposal is accepted, to initiate the consulting services related to the assignment within 7 days from the date of award of contract.

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Signature of Authorized Signatory:

Name and Title of Signatory:

Name of Firm: Address and Contact Details: Office Seal

(\* Applicable only for firms downloading bid document/s from DFCCIL website.)

## **TECH-2: COMMENTS AND SUGGESTIONS ON TOR**

## A - On the Terms of Reference

[Present and justify here any improvement to the Terms of Reference you are proposing to improve performance in carrying out the assignment Such suggestions should be concise and to the point.]

## B - On Counterpart Staff and Facilities

[Comment here on counterpart staff and facilities to be provided by the Client, administrative support, office space, data, reports, etc.]

## TECH - 3: DESCRIPTION OF APPROACH, METHODOLOGY AND WORK PLAN FOR PERFORMING THE ASSIGNMENT

[Technical approach, methodology and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal divided into the following two chapters:

- a) Technical Approach and Methodology,
- b) Work Plan

a) Technical Approach and Methodology - In this chapter you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.

**b) Work Plan** - In this chapter you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The work plan should be consistent with the Work Schedule of Form TECH-6.

## TECH – 4: TEAM COMPOSITION AND TASK ASSIGNMENTS

## Team A

| Name of Key Professional<br>/ Expert | Position Assigned | Employment Status with<br>the Firm (Full Time/<br>Associate) | Task Assigned |
|--------------------------------------|-------------------|--|---------------|
|                                      |                   |  |               |
|                                      |                   |  |               |
|                                      |                   |  |               |
|                                      |                   |  |               |

#### Team B

| Name of Support Staff | Position Assigned | Employment Status with<br>the Firm (Full Time/<br>Associate) | Task Assigned |
|-----------------------|-------------------|--|---------------|
|                       |                   |  |               |
|                       |                   |  |               |

## Request for Proposal: Project Consultancy Services for Updation of Traffic Study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section)

## (To be signed by the authorised signatory)

Name:

Designation:

Request for Proposal: Project Consultancy Services for Updation of Traffic Study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section)

## TECH - 5 CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

- 1. Proposed Position ]: \_\_\_\_
- 2. Name of Firm [Insert name of firm proposing the staff]:
- 3. Name of Staff [*Insert full name*]:
- 4. Date of Birth: \_\_Nationality: \_\_\_
- 5. Education [Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]: \_\_\_\_\_
- 6. Membership of Professional Associations:
- 7. Other Training [Indicate significant training since degrees under 5 Education were obtained]:
- 8. Languages [For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]: \_\_\_\_
- 9. Employment Record [Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.]:

From [Year]: \_\_\_\_ To [Year]: \_\_\_\_\_

Employer: \_\_\_\_\_

Positions held: \_\_\_\_

From [Year]: \_\_\_\_ To [Year]: \_\_\_\_\_

Employer: \_\_\_\_\_

Positions held: \_\_\_\_

| 11. Detailed Tasks Assigned                               | 12. Work Undertaken that Best Illustrates Capability to<br>Handle the Tasks Assigned   |
|---|--|
| [List all tasks to be performed under<br>this assignment] | [Among the assignments in which the staff has been involved,<br>indicate the following information for those assignments that<br>best illustrate staff capability to handle the tasks listed under<br>point 11.] |
|   | Name of assignment or project:   |
|   | Year:  |
|   | Location:  |
|   | Client:  |
|   | Main project features:   |
|   | Positions held: _  |
|   | Activities performed:  |
|   |  |
|   |  |

## 13. Time Commitment:

*I, the undersigned, hereby confirm that I shall be available for the period of the consultancy assignment and shall be providing consulting inputs as On Field \_\_\_\_\_man-months and From Home Office \_\_\_\_\_man-months, and shall be available for key client interactions pertaining to my deliverables.* 

## 14. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.

\_\_\_\_Date: \_\_\_

[Signature of staff member or authorized representative of the staff] Day/Month/Year

Full name of authorized representative: \_\_\_\_\_

Request for Proposal: Project Consultancy Services for Updation of Traffic Study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section)

## **TECH - 6 : WORK SCHEDULE**

Field Investigation and Study Items

[1st, 2nd, etc. are weeks from the start of assignment.]

|                 | 1st | 2nd | 3rd | 4th | 5th | 6th | 7th | 8th | 9th | <br> | <br>Total |
|-----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|-----------|
|                 |     |     |     |     |     |     |     |     |     |      |           |
| Activity (Work) |     |     |     |     |     |     |     |     |     |      |           |
|                 |     |     |     |     |     |     |     |     |     |      |           |
|                 |     |     |     |     |     |     |     |     |     |      |           |
|                 |     |     |     |     |     |     |     |     |     |      |           |
|                 |     |     |     |     |     |     |     |     |     |      |           |

1 Indicate all main activities of the assignment, including delivery of reports (e.g.: inception, interim, final reports), and other milestones such as Client approvals.

2 Duration of activities shall be indicated in the form of a bar chart.

(To be signed by the authorised signatory)

Name:

Designation:

Request for Proposal: Project Consultancy Services for Updation of Traffic Study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section)

## TECH 7 : FIRM'S REFERENCE

Relevant Services Carried Out in the Last Five Years

That Best Illustrate Qualifications

Using the format below, provide information on each reference assignment for which your firm/entity, either individually as a corporate entity or as one of the major companies within an association, was legally contracted and satisfactorily completed.

| Assignment Name:           |                              | Country:                          |  |  |  |
|----------------------------|------------------------------|-----------------------------------|--|--|--|
| Location within Country:   |                              | No. of Staff deployed:            |  |  |  |
| Name of Client:            |                              | Address:                          |  |  |  |
| Start Date (Month/Year):   | Approx. Value of<br>Services | Completion Date (Month/Year):     |  |  |  |
| Name of Associated Consult | ants, if any:                | Role of Associate Consultant      |  |  |  |
|                            |                              | Narrative Description of Project: |  |  |  |

Description of Actual Services Provided by Your Staff:

Turn over of the Firm in last 3 years for consultancy assignments.

2012-13

2013-14

2014-15

NOTE: Attach Certificates from the employer for satisfactory completion of projects.

Request for Proposal: Project Consultancy Services for Updation of Traffic Study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section)

## FIN - 1 : FINANCIAL PROPOSAL SUBMISSION FORM

(The covering letter is to be submitted by the Consultant on their Letter Head Paper)

#### To,

#### **Alok Sharma**

[Location, Date]

General Manager (TS & Co-ordination), Room No- 405. 4th Floor, Dedicated Freight Corridor Corporation of India Limited Pragati Maidan Metro Station building Complex, New Delhi - 110 001

Dear Sir:

We, the undersigned, offer to provide the consulting services for Project Consultancy Services for Updation of traffic study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section) in accordance with your Request for Proposal Document and our Technical Proposal. Our attached Financial Proposal is for the sum of [Insert amount(s) in words and figures and should be in Indian Rupees only].

| S.No. |                             | Amount in<br>Figures | Amount in Words (INR) |
|-------|-----------------------------|----------------------|-----------------------|
| 1.    | Lumpsum Cost of Consultancy |                      |                       |
| 2.    | Service Tax                 |                      |                       |
| 3     | Total ( 1+2)                |                      |                       |

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in section 3.6 of the RFP Document,

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Signature of Authorized Signatory:

Name and Title of Signatory:

Name of Firm:

Address:

Request for Proposal: Project Consultancy Services for Updation of Traffic Study for Western DFC and Eastern DFC (including Sonnagar – Dankuni section)

## CONSULTANT SERVICES CONTRACT AGREEMENT

This AGREEMENT (hereinafter, together with the General and Special Contract Conditions, and Appendices A to D attached hereto and forming an integral part hereof and bid documents, called the Contract) is made on the day of 2015, between the , (hereinafter called the "Client"), and in association with (hereinafter collectively called the "Consultant"). Notwithstanding such association, the Consultant shall be represented hereunder at all times by which firm will retain full and undivided responsibility for the performance of obligations hereunder and for the satisfactory completion of the Consultant's services to be performed hereunder.

## WHEREAS

- (a) The Client has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "Services");
- (b) The Consultant, having represented to the Client that it has the required professional skills, and personnel and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract;

NOW THEREFORE, the parties hereto hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
  - (a) The General Conditions of Contract;
  - (b) The Special Conditions of Contract;
  - (c) The following Appendices :

Appendix A: Description of Services

Appendix B: Work Plan

Appendix C: Key Personnel

Appendix D: Services and facilities provided by the Client

- 2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
  - (a) The Consultants shall carry out the Services in accordance with the provisions of the Contract; and
  - (b) The Client shall make payments to the Consultants in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of [Client]

[Authorized Representative]

For and on behalf of [name of Consultant]

[Authorized Representative]

[Note: If the Consultant consists of more than one entity, all these entities should appear as signatories, e.g., in the following manner:]

For and on behalf of each of the Members of the Consultant

[name of member]

[Authorized Representative]

[name of member]

[Authorized Representative]

## Part I: General Conditions of Contract (GCC)

## 1 Definitions

The following words and expressions shall have the meanings assigned to them except where the context otherwise requires.

"Applicable Law" means the laws and any other instruments having the force of law in India.

"Consultant" means the party named in the Agreement, who has to perform the services, and which expression shall include his/their legal successors and permitted assigns.

"Party" means Client or Consultant as the case may be and "Parties" means both of them. "Third party" means any other person or entity as the context requires.

MINISTRY OF RAILWAYS (MoR)" means Ministry of Railways having its office at Rail Bhawan, Rafi Marg, New Delhi -110001

"Agreement" means the Conditions of Service Agreement (Part 1: GCC and Part II: SCC) together with the undertakings and the Appendices, any further clarifications, and Letter of Award and formal Agreement.

"Client's Representative" means any of its officers nominated by the Client and notified from time to time to the Consultant.

"Month" means a period of one month according to the Gregorian calendar commencing with any day of the month.

"Rupees" means the currency of India, and shall be the currency used for the project.

## 2 Interpretation

- 2.1 The headings in the Agreement shall not be used in its interpretation.
- 2.2 The singular includes the plural, the masculine includes the feminine, and `vice-versa where the context requires.
- 2.3 If there is a conflict between provisions of the Agreement, the last to be written chronologically shall prevail, unless otherwise specified in Part II of the Service Agreement SCC.

## **3 Obligations of Consultant.**

- 3.1 Scope of Services to be performed by the Consultant.
- 3.2 The Consultant shall perform Services relating to the Terms of Reference as provided in Appendix A.
- 3.3 The Consultant shall exercise reasonable skill, care and diligence in the performance of his obligations under the Agreement.
- 3.4 Performance Guarantee

For the successful bidder the bid security will be retained by the DFCCIL till the finalization of Project Report. After selection of the successful applicant the bid security will serve as the performance guarantee/Security till the submission of the Finalization of Project Report.

The Client shall return the Performance Guarantee to the Consultant within 21 days after satisfactory completion of the assignment.

Where ever the contract is terminated under Clause 15.1.2, the Performance Guarantee shall be en cashed and the balance work should be got done separately.

The balance work shall be got done independently without risk and cost of the original Consultant.

## 4 Change in Constitution

The Consultant shall promptly notify Client of any changes in the constitution of the Consultant. It shall be open for Client to terminate the Agreement on the addition or introduction of new partner managing the Project for the Consultant without the previous approval in writing of Client. But in absence of and until its termination by Client as aforesaid, this Agreement shall be in full force, and effect notwithstanding any changes in the constitution of the firm by addition or introduction of any new partners.

## 5 Information

Client shall within a reasonable time give to Consultant, free of cost, all information which they are able to obtain and which may pertain to the services.

## 6 Decisions

On all matters properly referred to it in writing by the Consultant, Client shall give a decision in writing within a reasonable time.

## 7 Assistance

CLIENT shall assist in:

- (i) Providing Consultant unobstructed access wherever it is required for the services.
- (ii) Providing Consultant access to other organisations for collection of information.

## 8 Supply of Personnel

The Consultant shall employ and provide such qualified and experienced personnel as are required to carry out the Services. The titles, agreed job description, minimum qualifications, and estimated periods of engagement in carrying out the Services of the Consultant's key personnel are described in Appendix C. The key personnel listed by title and by name in the Appendix C are hereby approved by the Client.

The Consultant shall ensure that the key personnel are assigned to the specified tasks and deployed on the field in accordance with the work plan as provided in Appendix B and the staffing schedule as provided in Appendix C.

## 8.1 Representatives

For the administration of the Agreement, the Consultant shall designate an official or individual to be his representative.

- 8.2 Changes in Personnel
- 8.2.1 Except as the Client may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Key Personnel, the Consultant shall provide as a replacement a person of equivalent or better qualifications. This shall however be done with the approval of Client within 7 days.
- 8.2.2 If the Client finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be

dissatisfied with the performance of any of the Personnel, then the Consultant shall, at the Client's written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to the Client.

8.2.3 The Consultant shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

#### 9 Liability of Consultant to Client

- 9.1 The Consultant shall only be liable to pay compensation to Client arising out of or in connection with the Agreement if a breach of Contract is established against him.
- 9.2 Such compensation shall be limited to the fee of the consultancy contrac.t
- 9.3 Duration of Liability

The Consultant shall not be considered liable for any loss or damage resulting from any occurrence unless a claim is formally made on him as may be prescribed by law.

#### 10 Agreement Effective Date

The Contract shall come into effect from the date of signing of this Agreement.

#### 11 Commencement and Completion

The Services shall be commenced and completed at the times or within the periods stated in Agreement subject to extensions in accordance with the Agreement.

#### 12 Modifications

- 12.1 The Contract can be with mutual agreement.
- 13 It shall be the bounden duty of the Consultant to strictly adhere to the time for performance of various services indicated in the Contract.

#### 14 Extension of time for Completion

14.1 If circumstances arise for which the Consultant is not responsible and which make it impossible for him to perform in whole or in part the Services in accordance with the Contract he shall promptly dispatch a notice to Client regularly for extension of time.

The client on his satisfaction regarding genuineness and adequacy of the circumstances, will grant such extension. No additional cost will be paid for the extended period.

## 15 Abandonment, Suspension or Termination

- 15.1 By Notice of Client
- 15.1.1 Client may suspend all or part of the Services or terminate the Agreement by notice of at least 14 days to the Consultant who shall immediately make arrangements to stop the Services and minimise expenditure.
- 15.1.2 If Client considers that Consultant is not discharging his obligations or has engaged in corrupt or fraudulent practices or has defaulted in any terms of the Agreement or has failed to provide correct information in relation to the Assignment; Client can inform the Consultant by notice stating grounds for the notice. If a satisfactory reply is not received within 7 days of receipt of the notice by Consultant, Client can with a further notice terminate the Agreement.
- 15.1.3 If Consultant is adjudged bankrupt, or if he makes a general assignment for the benefits of his creditors, or if a receiver is appointed on account of his insolvency, or persistently disregards laws, ordinances, rules, regulations or orders of any public authority having jurisdiction, or

otherwise is guilty of a breach of the Agreement, then Client may terminate the services of the Consultant as per the procedure given in the previous clause.

- 15.1.4 Client may complete the project by whatever method may be deemed expedient and the Consultant shall not be entitled to receive any further payment.
- 15.2 By Notice of the Consultant
- 15.2.1 The Consultant may, by notice to the Client, terminate this contract if payments pursuant to Clause 17 and 18 of this Agreement are not received within 30 days after the due dates, and such default has not been remedied within 45 days after notice has been given by the Consultant to the Client.

#### 16 Rights and Liabilities of the Parties

Termination of the Agreement shall not prejudice or affect the accrued rights or claims and liabilities of either party.

## 17 Payment to the Consultant

Client shall pay the Lump sum Price to the Consultant in partial payments for the performance of services as described in accepted schedule of payment, from which partial payments,, may be withheld if the Consultant does not deploy the key personnel in accordance with the staffing schedule. Whenever the team leader/key professional does not attend scheduled meetings, a penalty amounting to 0.5% of the contract value shall be imposed for every single default. In addition, a penalty of 20% of contact value will be deducted for every change of key professional.

#### **18** Time for Payment

Amounts due to the Consultant shall be paid promptly and generally within 20 days of presentation of claim.

#### **19** Currency of Payment

All payments shall be made in Indian Rupees.

#### 20 Disputed invoices

If any item or part of an item in an invoice submitted by the Consultant is contested by Client, then Client shall give prompt notice with reasons and shall not delay payment on the remainder of the invoice.

#### 21 Language and Law

The language of the agreement shall be English and it shall be governed by Indian Laws.

## 22 Assignment and Sub-Contracts

- 22.1 The Consultant shall not, without the written consent of Client, assign the benefits from the Agreement.
- 22.2 The Consultant shall not assign obligations under the Agreement without the written consent of Client.
- 22.3 The Consultant shall not without the written consent of the Client initiate or terminate any sub-contract for performance of all or part of the Services.

## 23 Copyright

The copyright of all documents prepared by the Consultant in performance of the services

under the Agreement shall be vested in Client provided that the Consultant may retain copies of the documentation prepared by them for record purposes only.

#### 24 Conflicts of Interest

- 24.1 Unless otherwise agreed in writing by Client, the Consultant and his personnel shall have no interest in nor receive remuneration in connection with the Project except as provided for in the Agreement.
- 24.2 The Consultant shall not engage in any activity that might conflict with the interests of Client under the Agreement.
- 24.3 The consultant may note that he or any member of his consortium shall not, either individually or as an entity, be allowed to participate in the bidding process pursuant to this assignment.
- 24.4 Para 3.2(1) of RFP applicable.

## 25 Notices

Notices under the Agreement shall be in writing and will take effect from receipt at the address stated in Part II of the Service Agreement. Delivery can be by hand or facsimile message subsequently confirmed by letter or by registered letter against a written confirmation of receipt .

#### 26 Publication

Unless otherwise specified in Part II of the Service Agreement, Consultant either alone, or jointly with others, can publish material relating the Services, subject to approval by Client, if it is within two years of completion or termination of the services.

## 27 Claims for Loss or Damage

Any claim for loss or damage arising out of breach or termination of the Agreement shall be agreed between Client and the Consultant or failing which the same shall be referred to arbitration in accordance with <u>Clause 29</u>.

#### 28 Taxes and Duties

The Consultant and their personnel shall pay such taxes, duties, fees and other impositions as may be levied under the Application Laws, the amount of which shall be deemed to have been included in the Contract Price.

## 29 Conciliation

- 29.1 Any dispute or claim arising out of or relating to this Agreement or the breach, termination or the invalidity thereof, shall firstly be attempted to be settled by conciliation.
- 29.2 All dispute or relating to this contract on any issue whether arising during the progress of the services or after the completion or abandonment thereof or any matter directly or indirectly connected with this Service Agreement shall in the first place be referred to a mutually agreed sole conciliator to be appointed by Client.
- 29.3 The Conciliator shall make the settlement agreement after the parties reach agreement and give an authenticated copy thereof to each of the parties.
- 29.4 The settlement agreement shall be final and binding on the parties. The settlement agreement shall have the same status and effect of an arbitration award.
- 29.5 The views expressed or the suggestions made or the admissions made by either party in the

courses of conciliation proceedings shall not be introduced as evidence in any arbitration Proceedings.

- 29.6 Any dispute that cannot be settled through the Conciliation procedure shall be referred to Arbitration in accordance with the Rules stipulated in section 30 of the Service Agreement in force on the effective date of the Agreement.
- 29.7 The parties agree to comply with the awards resulting from arbitration and waive their rights to any form of appeal in so far as such waiver can validly be made.

#### 30 Arbitration

- 30.1 If the efforts to resolve all or any of the disputes through conciliation fails, then such disputes shall be referred within 30 days to Arbitration in accordance with the following provisions:
- 30.1.1 Matters to be arbitrated upon shall be referred to a sole Arbitrator.
- 30.1.2 For those disputes to be decided by sole Arbitrator, Client shall prepare a panel of three Arbitrators, who are not associated with the study, out of which the Consultant will choose one.
- 30.1.3 If, in a dispute subject to clause 2.1.2, the Consultant fails to appoint the arbitrator within thirty (30) days after the Client has nominated the panel, the Client may nominate an arbitrator from the panel of arbitrators, for that dispute.
- 30.1.4 No suspension of work on account of arbitration
- 30.1.5 The reference to arbitration shall proceed notwithstanding that Works shall not then be or be alleged to be complete provided always that the obligations of the Client and the Contractor shall not be altered by reasons of arbitration being conducted during the progress of Works. Neither party shall be entitled to suspend the work to which the dispute relates on account of arbitration.
- 30.2 Rules Governing the Arbitration Proceedings
- 30.2.1 The arbitration proceedings shall be governed by Indian Arbitration and Conciliation Act 1996, as amended from time to time including provisions in force at the time the reference is made.
- 30.2.2 Interest on Arbitration Award
- 30.2.3 Where the Arbitration award is for payment of money, no interest shall be payable on whole or any part of the money for any period, till the date on which the award is made.
- 30.3 Cost of the Arbitration
- 30.3.1 The cost of arbitration shall be borne by the respective parties. The cost shall inter-alia include the fees of the arbitration(s) as per the rates fixed by CLIENT from time to time.
- 30.4 Additional Clauses
- 30.4.1 The Lump Sum Price shall cover the sum total of all costs incurred by the Consultant for performing the Services. This shall not only include salaries, overheads and non-salary expenses, and allowance for contingencies, fees and profits, but all other costs and expenses incurred in carrying out the requirements of the Services and the taxes, duties, fees and other impositions under the Applicable Laws. This cost shall include all costs for sub-consultants, sub-contractors, and any other professional fees or services incurred by the Consultant. The Lump Sum Price shall also include all costs, travel charges, expenses and allowances paid to or on behalf of expatriate staff working in their own country or in India.

#### 31 Force Majeure

- 31.1 If, at any time during the currency of the Contract, the performance in whole or in part by either party of any obligation under this Contract shall be prevented or delayed by reason of any war, hostilities, invasion, acts of public or foreign enemies, rebellion, revolution, insurrection, civil commotion, sabotage, large scale arson, floods earthquake, large scale epidemics, nuclear accidents, any other catastrophic unforeseeable circumstances, quarantine restrictions, any statutory rules, regulations, orders or requisitions issued by a Government department or competent authority or acts of God (hereinafter referred to as "event") then, provided notice of the happening of such an event is given by either party to the other within 21 days of the occurrence thereof.
- 31.2 Neither party shall by reason of such event be entitled to terminate the Contract or have claim for damages against the other in respect of such non-performance or delay in performance.
- 31.3 The obligations under the Contract shall be resumed as soon as practicable after the event has come to an end or ceased to exist.
- 31.4 If the performance in whole or part of any obligation under the Contract is prevented or delayed by reasons of the event beyond a period mutually agreed to if any, or 90 days, whichever is more, either party may at its option terminate the Contract.
- 31.5 In case of doubt or dispute, whether a particular occurrence should be considered an "event" as defined under this clause, the decision of the Client shall be final and binding.
- 31.6 Deliverables which have been accepted shall be paid for by the Client even if the same is subsequently destroyed or damaged as a result of the event. The cost of rebuilding or replacing any work that has been delivered shall be borne by the Client.
- 31.7 If the Contract is terminated under the Clause, the Consultant shall be paid fully for the work done under the Contract, but not for any defective work or work done which has been destroyed or damaged before its acceptance.
- 31.8 If neither party issues notice regarding the event within 21 days of its occurrence, the said event be deemed not to have occurred and the Contract will continue to have effect as such.

## Part II: Special Conditions of Contract (SCC)

## 1.0 Definitions

The Contract is the "Project Consultancy Services for updation of Traffic Study For the Western and Eastern DFC (including Sonnagar – Dankuni Section), as detailed in the Terms of Reference.

Commencement and Duration of Services

The date of commencement shall be the date specified in the Notice to Proceed issued by the Client.

The Services shall be completed within a period of 18 weaks from the date of commencement, to the satisfaction of the Client.

Language of the Agreement shall be English.

The Agreement shall be interpreted, construed and governed by the laws of India and the legal proceedings, if any, shall be under the jurisdiction of the courts of Delhi/New Delhi.

Notices shall be delivered to:

For CLIENT:

Client

For the Consultant

Attention:

Facsimile:

- 1.1 Payment schedule to the Consultant
- 1.3 Partial payments, against a milestone may be withheld if the Consultant does not deploy the

key personnel in accordance with the staffing schedule. This will be 0..5% of the contract value for every single default.

- 1.4 This shall be done only under the circumstance when a key personnel who was so assigned in the staffing schedule to be present for a key client interaction is absent without giving prior notice of seven days and a justification thereof to the Client.
- 1.5 For this purpose, the key client interactions for each of the key personnel of the Consultant shall be as specified in the Staffing Schedule.
- 1.6 The time period for the complition of the work shall be 18 weeks or such time period as the parties may agree in writing.
- 1.7 Effective date will be start from 7 days from the award of the contract.
- 1.8 Sample deficiencies and delays in services may includebut not limited to :
  - 1. Not acting impartially.
  - 2. Not keeping proper records
  - 3. Refusing to give reasons for certain points when called for by the client.
  - 4. Not being fully conversant with Manuals Specifications, standards etc.
  - 5. Not excercise required scrutiny.
- 1.9 The Consultant shall not use the documents for purpose unrelated to this contractwithout prior written approval of the Client.
- 1.10 The bid security will serve as the performance guarantee/Security till the submission of the Finalization of Project Report.
- 1.11 the payment will made as per schedule of payments agreed by the employer.
- 1.12 Payment to the account of consultant shall be made to :

(to be filled by the Consultant)

Account No. And type of account: -

Account Name: -

Bank details with address: -

IFSC/RTGS Code: -

NEFT Code: -

MICR Code: -

Appendix A: Description of Services

[The Terms of Reference issued in the RFP shall be included here]

## Appendix B: Work Plan

[The Approach, Methodology and Work Plan submitted by the Consultant in its bid (Form TECH 3 and TECH 6), alongwith the reporting requirements specified in the Terms of Reference shall be included here]

## Appendix C: Key Personnel

[Based on the Consultant's bid, this shall include Form TECH 4 and TECH 6, specification of key client interactions for each key personnel of the Consultant based on the Staffing Schedule submitted by the Consultant in its bid.]

Appendix D: Services and facilities provided by the Client

[Services and facilities to be provided by the client as requested by the Consultant and accepted by the Client.]