

Tender No. - 42/HQ/OP & BD/UPDATION OF TRAFFIC STUDY/E & W DFC/15 Dated: 24/06/2015

Sub: Consultancy Services for updation of Traffic Study for Western DFC and Eastern DFC
(including Sonnagar – Dankuni section)

Querries from the agencies and the clarifications of the queries asked are given below:

S.No.	Reference	Clarification Sought	Clarification Submitted
1.	Clause 2.4 (a), Pg.no.8 Consulting Firm	Please confirm that "Rail Sector" will also comprise of Rail Based MRT Systems.	The experience in Rail based MRT will not be counted.
2.	Clause 2.4 (a), Pg.no.8 Consulting Firm	Please confirm whether a 100% subsidiary company can claim the technical credentials of the present company for the purpose of meeting the eligibility criteria.	The query does not pertain to Clause 2.4(a) Page No.8. However subsidiary company will not be permitted to claim technical credentials.
3.	Clause 2.4 (a), Pg.no.8 Team Composition	In addition to the stipulated qualification requirement, we request the client to kindly allow experts having relevant master's degree in traffic & transportation to be fielded as Team Leader.	The query does not pertain to Clause 2.4(a) Page No.8. However experts having Master Degree in Traffic and Transportation will be considered.
4.	Clause 2.4 (a), Pg.no.8 Team Composition	In addition to the stipulated qualification requirement, we request the client to kindly allow experts having relevant master's degree in traffic & transportation to be fielded as Railway Traffic Specialist.	The query does not pertain to Clause 2.4(a) Page No.8. However experts having Master Degree in Traffic and Transportation will be considered.
5.	Clause 3.1, Pt.2, Pg.no.10 General	Since the total project stretch is very big and such studies are critical to validate the future Operation & Maintenance works, we would request you to please include the Quality Cost Based Selection, with Technical: Financial Weightage as 80:20.	The provision mentioned in RFP shall prevail.
6.	Clause 3.2, Pg.no.11 Conflict of Interest.	We request the client to kindly confirm whether Consultants engaged as PMC for the eastern corridor will have any conflict of interest with the current tender.	The work relates with updation of traffic study. There is no conflict of interest on other assignments not relating to traffic updation.
7.	Clause 3.8, Pg.no.13 Last Date of Submission.	Please confirm that the date of submission of the proposal is 23.07.2015 and not 23.07.2012.	Date of submission is 23.07.2015. Refer Corrigendum No.1 issued on 01.07.2015.
8.	Tech-1: Format of The Covering	We request you to please extend the mobilization of team 14 days from	The provision mentioned in RFP shall prevail.

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	Letter, Pg.19	the award of the contract.	
9.	Clause 8.1, Pg.no.33, Part: 1, General Conditions of Contract.	We request the client to kindly confirm whether the Team Leader can be proposed as the authorized representative for all administration purpose.	Team Leader can be authorized representative for all administrative purposes.
10.	Clause 9.2, Pg.no.34, Part: 1, General Conditions of Contract.	Please confirm whether the work "contrac.t" is type error.	This is typographical error. May be read as 'contract'.
11.	Clause 9.2, Pg.no.35, Part: 1, General Conditions of Contract.	We request the client to kindly give the consultant adequate time to attend such meetings so that experts can make necessary travel from their respective offices in India.	Does not pertain to the Clause 9.2. However the adequate time will be provided by the DFCCIL to attend the meeting
12.	Clause 9.2, Pg.no.35, Part: 1, General Conditions of Contract.	We request you to please reduce the deduction to 10%	The query does not pertain to Clause 9.2. However the provision mentioned in RFP shall prevail. Please refer Clause 17 on Page No.35.
13.	3.2 Conflict of Interest (Pg.no.11).	<p>The Project area is vast spread across the country. For consultants working on this project have other opportunities coming up in the same corridor, either on behalf of DFCCIL or it's nominated contractor, viz. Quality Assurance, Project management Consultancy and Detailed Design Consultancy works.</p> <p>We understand that Conflict of interest clause will not be applicable to the above mentioned services, either during traffic study or even after the submission of the report.</p>	The work relates with Updation of traffic study only. This will have no conflict of interest on other assignments not relating to traffic updation.
14.	General	The actual traffic movement for the year 2014-15 is available now. Hence it is felt that it is more relevant to consider 2014-15 as base year for assessing traffic demand for the future years.	The base year traffic for year 2013-14 will be taken for assessing traffic demand for future years.
15.	2.2 Team of Reference	It is assumed that the traffic demand needs to be assessed will be for the horizon years to be mutually decided, not for every year from 2013-14 to 2043-44.	The provision mentioned in Clause 2.2 (i) shall prevail. Year wise traffic movement from base year to be assessed.
16.	2.2 Team of	It is assumed that Actual Traffic	The base year traffic during year 2013-14

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	Reference	movement during year 2013-14 will be supplied by the DFCCIL to the Consultants. In addition, all the reports so far prepared including the business plans for both Corridors may be made available.	to be obtained by the consultant. The available data with DFCCIL will be made available.
17.	2.2 Team of Reference	<p>It is not clear whether the traffic study carried out by IL&FS in 2009 was only for a particular year or whether traffic projections were also made by them for subsequent years. If the traffic projections were made, it is proposed to update the study on the basis of the growth rates adopted by them in the study.</p> <p>It may also be confirmed that the above growth rates can be adopted for assessing the freight transport demand for the years for 30 years (2013-14 to 2043-44) in this study. Alternatively, the growth rates adopted in the PETS Report for the two Corridors may be adopted and no other study is required to assess the growth rates.</p>	IL&FS study in 2009 provided traffic projections. In this current study the prevailing growth rates should be adopted.
18.	2.2 Team of Reference	<p>It is mentioned that updation of NTKM & GTKM for loaded trains, subsection wise, and also number of empty rakes (stock wise) with lead for both Eastern Corridor and Western Corridor has to be undertaken based on Actual Traffic movement during year 2013-14 and change in profile based on actual movement and already planned.</p> <p>It is not clear which agency has already planned the change in profile and it is assumed that the particulars of the already planned change in profile will be made available to the Consultants.</p>	The provisions mentioned in Clause 2.2 of RFP shall prevail.
19.	2.3 Deliverables.	Interim report is to be submitted within 4 weeks covering the study. A period of 4 weeks is too short for preparation of a meaningful report. Also the purpose of an interim report	The time period for submission of interim report will be 6 weeks. Refer Corrigendum No.2 issued on 07.07.2015.

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		is not appreciated and it will only divert the attention of the Consultants from the study to preparation of the report. If at all it is required, it may be combined with presentation to DFCCIL	
20.	2.1(a) 2.2 TOR 2.3 Deliverables	It is also mentioned that the traffic figures for Sonnagar-Dankuni Section need to be in PPP mode. The consultants will submit the figures in normal mode and the DFCCIL may convert them as required.	The consultant should submit the traffic figures of Sonnagar-Dankuni section as similar to Western and Eastern Corridors.
21.	2.3 Deliverables.	Considering the volume of the work involved for the study, it is felt that the timelines need to be reviewed and spread over 24 weeks.	The provision mentioned in Clause 2.3 of RFP shall prevail.
22.	General	It is requested that an office space of two workstations and internet connection to accommodate two persons may be provided on the premises of DFCCIL to facilitate frequent interaction between the Consultants and DFCCIL.	It is not feasible to provide office space within DFCCIL premises.
23.	3.8 Last date of submission.	Last date of submission of Bid is written as 23/07/2012. Which is incorrect? This may be kept as 21 days after issue of Clarifications.	Date of submission is 23.07.2015. Refer Corrigendum No.1 issued on 01.07.2015.
24.	3.10.2 Key factors for consideration. 4.4 Criteria, sub-criteria, and point system for the evaluation of the Technical Proposals:	It is desirable that the Team Leader shall be permanent employees of the firm or have had an extended and stable working relationship with it. Documentation required to access the extended and stable working relationship is not mentioned. Though it is mentioned as key factor for consideration. No score/markings is allocated to this.	The desired certificate from the consultant should be submitted. Regarding marking the provisions mentioned in RFP Clause 4.4 shall prevail.
25.	Form – Tech-4	Two teams i.e. Team-A and Team B are suggested. Is the requirement of key experts mentioned in para 2.5: Team Composition min for Each Team or one composition for one Bid.	In team composition we require one team leader and one Railway Traffic specialist. The composition of support staff shall be decided by the consultant.

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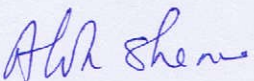
26.	Form – Tech-4	Are support staff and responsibility also to be included on this Form.	If the consultant deposes support staff the details should be submitted as per Tech-4.
27.	Form – Tech-5	Requirement of CV's of key experts mentioned in Team composition is only required or for the entire team of proposed deployment including support staff.	Please refer S.No.14 of the reply.
28.	2.1 Background	The two study corridors viz. Western and Eastern DFC are mentioned in the Background. However indicative route length, sections at end points need to be documented for clarity on extent of work zone and routes.	The length of Western Corridor is 1502 kms and that start from Dadri to JNPT and the length of Eastern Corridor is 1840 kms that start from Ludhiana to Dankuni.
29.	17 payment to consultant	Penalty is proposed for default of Not attending Scheduled meeting. It is proposed that advance notice/call for the meeting should be communicated with ensuring suitability of both DFCCIL and consultant. Since this is not a full time assignment, the consultant will be engaged on other projects as well, key experts Non availability due to pre-occupied shall be considered amounting to penalty. Both the key experts are not essentially required in all meetings.	Advance Notice/Call for Meeting with consultant will be communicated. However Team Leader shall be available during all Meetings, discussions. Presentations etc.
30.	2, TOR.7 2.2.2(i)	It is mentioned that commodity wise freight transport demand is to be assessed for 30 years based on the actual freight traffic movement during the base year 2013-14. We understand that DFCCIL will provide the necessary data for the demand assessment. Please clarify whether DFCCIL expects the consultant to carry out any field survey for this study as this has implication on the timelines of the study and financial proposal of the consulting firm.	The available data with DFCCIL will be made available. The provisions mentioned in RFP 2.2.2(i) shall prevail. However necessary field surveys have to be done to collect the data.
31.	2, TOR. 7 & 8 2.3 Deliverables. Interim Report	It is mentioned that output of Interim Report should cover items under section 2.2. We are sure that all the items of section 2.2 will not be covered in this, within a duration of 2	The time period for submission of interim report will be 6 weeks. Refer Corrigendum No.2 issued on 07.07.2015.

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		<p>weeks after the inception stage. The data collection and analysis will require more time. Please clarify the exact requirements and revise the timelines accordingly.</p> <p>Item No.3 says Submission of 'traffic figure of Sonnagar-Dankuni section of eastern DFC on PPP mode'. Is the submission only for this section? Please clarify the 4th milestone. 'Presentation to DFCCIL' Is this for the Sonnagar-Dankuni Section or for all corridors together.</p> <p>What is the content of the presentation Is it only for Sonnagar-Dankuni section.</p>	<p>The Item No.3 pertains to submission of traffic figures of Sonnagar-Dankuni only.</p> <p>The presentation mentioned in 4th milestone will cover both Eastern & Western Corridors.</p>
32.	2, TOR.8 2.4 a)	<p>We understand that Similar assignments include the studies carried out by consultants such as prefeasibility study/feasibility study/Detailed project report involving traffic studies for Transport Infrastructure (Rail/Road) will be treated as Similar assignments.</p>	<p>Your understanding is correct.</p>
33.	2, TOR.8 2.5 Team Composition	<p>Team Leader – It is mentioned that Team leader should have relevant professional qualification such as in Transport Economics/Logistics Management/Masters in Business Administration. We request you to consider the candidates have PG in transportation and having experience in transport planning and related studies also. Both Team leader and Railway Traffic specialist need not have professional qualification in Transport Economics as the study involves many transport planning aspects also.</p>	<p>Team Leader having PG in Transportation shall be considered. Regarding Railway Traffic Expert the provision mentioned in RFP 2.5 shall prevail.</p>
34.	2, TOR.9 2.6 Payment Schedule	<p>The milestones mentioned in the payment do not match with the milestones mentioned under 'Deliverables (Section 2.3 page no.7). We request you to kindly revise this as per the deliverables including a payment milestone for the Draft Final</p>	<p>Regarding the Payment Schedule the provisions mentioned in RFP Clause 2.6 shall prevail.</p>

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		<p>Report.</p> <p>As 10% of payment will be released only after approval of each milestone. We request you to reduce the time line for releasing the payment to 15 days (against 30 days) of 90% of the payment mentioned in the paragraph. Also time lines to be specified for the approval from DFCCIL of each milestone as this has direct implication on the total time period of the consultancy services. Time frame of each milestone should be from the date of approval of the particular milestone.</p>	
35.	3, Instruction to consultants, 10 3.1.9	This point is not very clear and we request you to kindly elaborate the meaning.	Only one set of team for study should be submitted. Consultant can mention the number of support staff as per requirement.
36.	Consultant contract agreement, 35 17. Payment	The penalty mentioned for the replacement of the key staff of 20% is too high and we request DFCCIL to relax this penalty clause.	The provision mentioned in RFP shall prevail.
37.	4, Criteria, Sub-criteria and point system for the evaluation of the technical proposals, 17 4.5	As the selection will be made on the low cost basis. 'The minimum technical score required to pass' to at least 75% from 60%.	The provision mentioned in RFP shall prevail.
38.	Consultant contract agreement, 35 18. Time for Payment	Time for releasing the payment is different from the time mentioned in clause 2.6 under Payment schedule (page no.9). A time line of 15 days may be considered, which will support the cash flow of the consulting firm in this project.	Refer Corrigendum No.2 issued on 07.07.2015. The time of payment shall be as mentioned in Clause 2.6 of RFP.


 (GM/TS & Co-ordination)